

Export and Investment Promotion Planning System

MISSION: 339 ABU DHABI

COUNTRY: 328 UNITED ARAB EMIRATES

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

ii) Project Name: TRAINING SCHOOL IN OMAN FOR LOCAL ENGINEERS

Approximate Value: \$ M

Financing Source: 012 DOM

For further info. please contact:

L-J FRECHETTE TLX 22446 CANADA EM

iii) Project Name: MAINTENANCE OF MAJOR POWER STATION IN ABU DHABI

Approximate Value: \$ M

Financing Source: 012 DOM

For further info. please contact:

L-J FRECHETTE TLX 22446 CANADA EM

iv) Project Name: LOCAL DISPATCH CENTRE ABU DHABI EMIRATES

Approximate Value: \$ 10 M

Financing Source: 012 DOM

For further info. please contact:

L-J FRECHETTE TLX 22446 CANADA EM

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

- the degree of import duty protection of local industry tends to be low.

In the Trade Office's opinion, Canadian export performance in this sector (sub-sector) in this market is lower than optimum mainly because of:

- a lack of interest in the market on the part of Canadian exporters

Some Canadian exporters to this market in this sector (sub-sector) have enjoyed success previously as a result of a variety of factors which the trade office reports to include:

- No factors reported by mission

The Trade Office has recommended that a comprehensive market study of this sector (sub-sector) would enhance the knowledge of Canadian exporters to this market.

The Trade Office suggests that sourcing tools currently available to them have some limitations in particular:

- the adequacy of exporter information in Canadian Directories
- sourcing assistance from Canadian federal/provincial governments departments