

Trade Month Realizes Export Visions — from page 1

commemorative booklet highlighting their exporting achievements.

Another vital component of **Canada International Trade Month** and an event that was officially opened by Minister Wilson in Toronto on September 30 is **ExportVision'92** (formerly Marketplace).

This trade development program brings Canadian exporters together with experienced Canadian Trade Commissioners from Canada's embassies, high commissions, and consulates around the world.

In association with Canada's International Trade Centres, **ExportVision** helps Canadian exporters and export-ready companies to keep up with international market conditions. It also informs them of how best to take advantage of emerging trade opportunities.

As part of **ExportVision**, international trade experts from External Affairs and International Trade Canada will be on hand to discuss selling goods and services to Canada's closest trading partners — the U.S. and Mexico — and to other markets around the world, including Europe and the Asia-Pacific.

Trade Commissioners participating in these events are grouped into specific sectoral teams, representing a wide range of industries that offer potential export opportunities.

In October, the following sectors are represented:

- Environmental Equipment and Services
- Building Products
- Consumer Products (Apparel)

- Tourism
- Agri-Food and Fish Products (to the U.S.).

For further information on **ExportVision'92**, contact the International Trade Centre in your area.

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Fax: 902-426-2624

Newfoundland — St. John's

Tel: 902-772-5511
Fax: 902-772-2373

Australia Imposes Vehicle Duties

Australia has imposed, effective July 1, 1992, a special import duty of \$12,000 per vehicle on all used or secondhand motor vehicles. This special duty is in addition to the normal ad valorem duty applied to such vehicles. However, certain vehicle imports, under narrowly defined circumstances, may be exempt from this duty.

For further information on the export of motor vehicles to Australia, contact Ray Buciak, Asia Pacific South Trade Division (PST), External Affairs and International Trade Canada, 125 Sussex Drive, Ottawa K1A 0G2. Tel.: (613) 996-5945. Fax: (613) 996-4309.

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