

HERE AND THERE AMONG THE JOBBERS

Personal information for the guidance of buyers of stationery and fancy goods, especially procured by "The Monthly Visitor."

A HANDSOME has relief portrait of His Holiness, Pope Pius X, executed on a picture post card, will be put in stock at the New Year by Warwick Bros. & Rutter, Limited. Dealers, in Quebec particularly, should find this card a strong seller

...

On their first trip of the New Year, the travelers of Warwick Bros. & Rutter, will carry a full range of samples of staple stationery, as well as many new novelties in stationery lines. The firm state that never before have they been able to show as complete a line of blank books. The travelers will also carry samples of Eyre & Spottiswoode's, Baxter's Bibles and poets.

...

The Copp, Clark Co., are making a specialty this year of office and pocket dairies, carrying a large range. They also show a full range of office stationery. Travelers, carrying these lines, will go out on the road at the New Year.

...

A large number of new jewelled embossed portrait post-cards are being stocked by Warwick Bros. & Rutter. These are very handsome goods, gleaming with iridescent effects and delicately colored by hand. They include all the foremost actresses of the day

...

For the New Year a good stock of blank books, counter books, office stationery, etc., is necessary. Buntin, Gillies & Co., Limited, have a complete stock in all lines.

...

The Canadian Almanac for 1907 is a necessity in every office. The publishers announce the first edition for December 26. The lateness of the publication date is due to the fact that the issue has been held over in order to get the new tariff in.

...

The traveling staff of Warwick Bros. & Rutter are just in from a special trip, during which they showed the trade Valentines and Easter cards and post cards. They will now remain off the road until the New Year, as it is the policy of this house not to bother the trade with calls so near to Christmas, when everybody is so busy.

...

A new line of Dimity stationery is being brought out by Buntin, Gillies & Co., Limited, called "Dimity Plaid." It is a beautiful white paper with a linen finish in a plaid effect and is considered to be quite the correct thing. Their travelers will have samples on January 1st

...

Warwick Bros. & Rutter, when asked to make a statement about their Fall trade, expressed the opinion that their turn-over was twenty-five per cent. ahead of

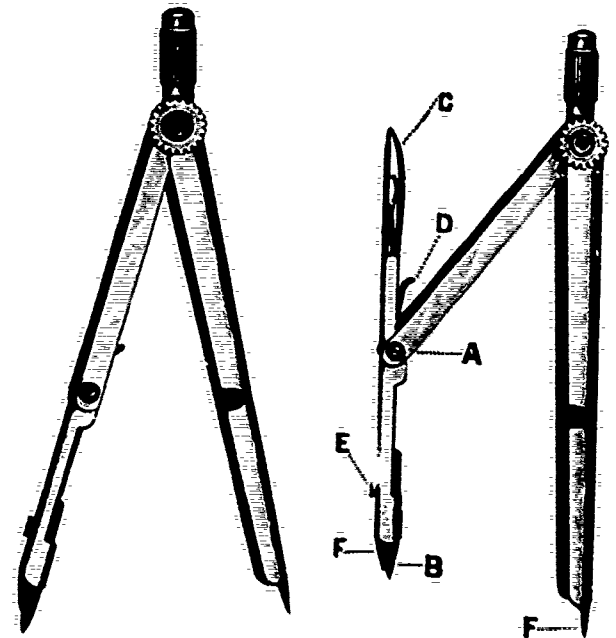
any previous year. They did a splendid business in Christmas cards, calendars and private greeting cards.

...

Buntin, Gillies & Co., Limited, report a large sale for their Dira copying pencil, a line with nickel cap and point protector. This is an exceptionally good value retailing as it does for 5 cents.

...

The Copp, Clark Co., report exceptionally heavy business during the past month. Repeat orders are numerous and of greater proportions than usual. They have to hand a further supply of Scribner's pictures, boxed calendars, Christmas cards, etc., to supply the wants of buyers who find their original orders not sufficiently large. Valentines are being bought very heavily this year. It looks at present as though records will be easily broken. The Copp, Clark Co. will mail their catalogue to stationers on request.



ACME PENCIL COMBINATION.

SOMETHING useful to a great many different people is the Acme Pencil Combination, manufactured by the International Electrical Manufacturing Co., 19 East 15th Street, New York. It is a pencil, compass, divider, drawing and ruling pen all in one: selling at 25 cents.

Packed in a neat leather case, to carry in the pocket as an ordinary lead pencil, the combinations of compass and drawing pen will be found very convenient and useful. The drawing parts, needle points and case, are made of fine steel, are highly polished, and the case nickel plated. Extra lead in separate box and directions with each pencil.