

1895. The various facts which I have given you since June vindicate the advice I gave at that time, to establish agencies in Boston, New York and Philadelphia, for the sale of prime Canadian fruit. The western and southwestern fruit is soft, and must be consumed early, or it will decay and be lost. Prime keepers such as you can supply from Canada, of best quality, will command a higher price in January, February, March and April next, than they did for the same months of this year. The exports to Europe far exceed those of last year, and many beautiful but soft apples have been sent abroad, and I believe they will sell for less than cost in Great Britain, while the effect of their exportation will leave this market comparatively bare of first-class sound apples for home consumption from the 1st of January to the 1st of May.

New York, 29th Oct., '96.

FRANCIS WAYLAND GLEN.

Apple Bulletin.

The following quotations which are offered by a shipper of Medina, N. Y., serve the purpose of depressing prices and prevent, in a certain degree, the grower from realizing the value of his fruit. They are as follows:—Baldwins, car lots selected fruit, f.o.b., Chicago, 98 cents; St. Louis, \$1.05; Kansas City and Omaha, \$1.35; Denver, \$2.15, and states that he can fill all orders. These prices would net the grower 65 cents, not allowing for the buyer's profit. Now if he makes ten cents per barrel, we have the grower getting 55 cents, which is an absurd price.

The first car from New York sold by the American Fruit Growers' Union netted the grower, after deducting all charges, such as freight, cartage and commission, 90½ cents for Greenings, 80 cents for Baldwins, 85 cents for Russets, \$1.05 for Spies, and this under the unfavorable conditions of trade caused by warm and stormy weather, and the excitement of a Presidential election.

We look for an improvement over these prices from now on, and advise all growers to co-operate with their local associations and market their fruit through the American Fruit Growers' Union, thus guaranteeing themselves every cent that their fruit will sell for, under the most advanced and proper handling, through the medium of co-operation.

Chicago, Ill., Nov. 5th, 1896.

AMERICAN FRUIT GROWERS' UNION.

The London Fruit Market.

The Fruit Grower, of London, England, says under date Oct. 28th.:

Tomatoes.—Tomatoes show a decided tendency to rise in value. Best fruit is worth 4d. a pound, and this is not to be wondered at; for not only is the weather more favorable for their sale, but the imported samples are scarcer for the week. The smooth skinned varieties of medium size are most sought after by buyers. They are in demand at 4d., and before another week we should not be surprised to find the average coming up to 5d. Good, well-colored fruits are wanted, and speedy advances may be expected.

American Apples.—The arrivals of American apples are by no means large, so far as London is concerned; 1982 bushels came into London ports in one day, and 5,723 bushels another day, the latter being the heaviest for any single day during the past week. As a rule the direct supplies for London have not been heavy of late years; and then again the Americans are not so good by any means as those from Canada. Considering the heavy crop it is rather surprising that these direct shipments have not been heavier.

Canadian Apples.—In one day 8,205 bushels of apples came to London direct from Canada, then 17,750 bushels on the day following, and 15,705 bushels on the third day, making a magnificent total for three days' receipts. The Canadian apple crop this season is immense, and the quality of the fruit all that one could desire. We are pleased to see Canadian apple growers securing the premier position as regards quantity and quality combined. The sales for best fruit have been good, for, in spite of the heavy supplies, 14s., 15s., and 16s. have readily been realized for best samples. Though prices as 4s. 6d., 5s. and 6s. per barrel are quoted, yet in every instance the samples are only medium or poor. The large well-colored fruits have met a quick sale, and such fruit retailed at 2d. and 3d. per pound comes out as equal to 20s. and 30s. per barrel; and that the public should pay these prices considering the immense supplies, proves the popularity of the London especially.