

TO THE READER.

A PREFACE here is wholly superfluous. All we ask for this pamphlet is that it receive a careful perusal. We have, we hope clearly, set forth in the following pages the leading features of the British American Business College. —We warn the intending student not to come to us expecting a situation before he is half taught. Let him come for knowledge first—possibly the situation will come afterwards, although we promise nothing as a bait. Our extensive acquaintance among mercantile men throughout Canada, has often been of great value to worthy graduates in securing for them positions of trust. This has cost them nothing. We are glad to help the deserving whenever we can, but we always do so *gratuitously*. During the good business times we are now enjoying, we have sometimes been unable to supply the demand for competent clerks. Unfortunately, too many persons grudge the requisite time in college to qualify them for the best positions in business houses, although perhaps they would not grudge three or four years' time in the study of law or medicine. Surely this is a grave mistake, one of the errors of the fast age in which we live, arising from undue anxiety to get on, to make money or secure a position without the requisite preparation for it.