The contribution is repayable over 4 years based on 4% of a company's incremental export sales in the target market. Contributions under the Small or New to Exporting Companies and Capital Projects Bidding elements (described below) are similarly repayable.

The MDS element of PEMD (and the Small and New to Exporting Companies element) is delivered by DFAIT's International Trade Centres across Canada. Further information on the program and application forms are available to such companies for either a market identification visit or participation at an international trade fair.

The Capital Projects Bidding element is designed to assist Canadian engineering, construction, architecture and management consulting firms in bidding or proposal preparation, against international competition, for major capital projects outside Canada. The bid value to the applicant must be greater than \$1.0 million and the PEMD contribution is a minimum of \$25,000 and a maximum of \$250,000. Preference is given to companies with annual sales greater than \$1.0 million. Applications for assistance should be forwarded to the Department of Foreign Affairs and International Trade in Ottawa.

InfoCentre (Ottawa)

Department of Foreign Affairs and International Trade

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