

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 604-DALLAS

008-TRANSPORT SYS, EQUIP, COMP, SERV.  
UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 OFFSHORE TECHNOLOGY CONFERENCE, HOUSTON, TX, AEROSPACE AND  
MAY 2-5/88 WITH TARGET OF EXPANDING EXHIBITOR  
PARTICIPATION TO MORE THAN 40. TRADING BUYER

CDA HAD 45 COS IN THE NAT'L STAND. SITE SALES OF  
\$401,000 WITH 12 MONTH PROJECTIONS IN EXCESS OF  
\$20 MILLION. 150 PLUS VISITORS FROM CANADA.

QUARTER: 1 PARTICIPATION IN REGIONAL TRANSPORTATION CONF.  
AND LIAISON AND MEETINGS WITH DART OFFICIALS.  
PURCHASING AGENTS CONVENTION WICHITA, KS MAY/88.

ORG INFO BOOTH AT TX PUBLIC TRANSP CONF IN DAL-  
LAS & DISTR LITERATURE FM 8 CDN COS. PERIODIC  
MTGS WITH DART & LIAISON & REPORTING ON DART  
BOND REFERENDUM (JUNE 88). DID NOT PARTICIPATE DUE  
TO OTHER CONCURRENT COMMITMENTS.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

ESTIMATED SALES FOR NEXT 12 MONTHS \$200,000  
3-1/88) SUCCESSFULLY COMPLETED DEFENSE AEROSPACE REPAIR  
AND OVERHAUL WORK ON REPAIRABLES PROGRAM. IN  
SIGNIFICANT SUBCONTRACT LEADS AND \$200,000  
CONTRACTED SALES OVER THE NEXT YEAR.

-E SIGNED  
BEFORE ME FOR CDA/DISTRIBUTION AGREEMENT TO B  
PROTECTED SALES OF \$120,000 WITH  
BEFORE ME FOR CDA/DISTRIBUTION AGREEMENTS

BE SIGNED  
BEFORE ME FOR CDA/DISTRIBUTION AGREEMENTS TO

UNCLASSIFIED REPORTS

UNITED STATES OF AMERICA  
604-604-0417

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AT MISSIONS ABROAD FOR FISCAL YEAR 88  
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