

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 2ND QUARTER OF 1986 (Q2)

Summary for SUB-REGION: MIDDLE EAST

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
		%	%	%	%		
A. Servicing Export Enquiries	from Canada	24.2	0.0	24.4	0.0	5.58	1555 (Enquires)
	from Territory	17.2	0.0	19.6	0.0	4.19	1304 (Enquires)
B. Export Promotion Projects and Events		7.3	0.0	2.6	0.0	1.21	15 (Projects/Events)
C. Other Trade Development Activities		7.9	0.0	4.5	0.0	1.48	
D. Promotional Projects		9.0	0.0	12.7	0.0	2.44	17 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	0.5	0.0	2.8	0.0	0.35	22 (Enquiries)
	from Territory	5.1	0.0	3.1	0.0	0.97	71 (Enquiries)
F. Service to Government	External Affairs	5.1	0.0	3.1	0.0	0.97	23 (Reports)
	OGDs, Provinces, ETC	4.1	0.0	4.1	0.0	0.94	92 (Contacts)
G. Administration	Program Management	9.8	0.0	4.4	0.0	1.71	
	Leave, Professional Dev.	5.8	0.0	16.8	0.0	2.44	
Total TID Program		96.0	0.0	98.1	0.0	22.28	
H. Other Programs		4.1	0.0	1.9	0.0	0.72	

Trade Officers: 23

Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

COMMENTS