

Sources of other imports (excluding accessories): _____

Changes in imports (expressed as % of total purchases in a particular group):

	<u>1981</u>	<u>1984</u>		<u>1981</u>	<u>1984</u>
Wood Bedroom	_____	_____	Upholstered	_____	_____
Wood Dining Room	_____	_____	Metal/Glass	_____	_____
Wood Occasional	_____	_____	Other	_____	_____

Most prevalent import purchase terms: _____ f.o.b. _____

Location of area branch stores: _____

Primary style furniture carried: _____

Price range (low, medium, or high): _____ Future style trends: _____

Other comments: _____