### Confederation Life

**ASSOCIATION** 

INSURANCE IN FORCE, \$112,000,000.00 **ASSETS** - - 24,600,000.00

> LIBERAL INSURANCE AND ANNUITY CONTRACTS ISSUED UPON ALL AP-PROVED PLANS

> > . . .

HEAD OFFICE

TORONTO

### "Solid as the Continent"

The North American Life is high in the esteem of the insuring public. Our representatives are placing unprecedented amounts of new business. Why?

"Solid as the Continent" policies, coupled with liberal dividends and the great enthusiasm of all of our agents

is the answer.

If you want to associate yourself with a company that offers its representatives real service, write us. Some good agency openings are available.

Correspond with E. J. Harvey, Esq., Supervisor of Agencies.

#### North American Life Assurance Company

"SOLID AS THE CONTINENT"

HOME OFFICE

TORONTO, ONT

IMPORTANT FEATURES OF THE

Seventh Annual Report OF THE

# ASSURANCE COMPAN

HEAD OFFICE . WINNIPEG, MAN.

Applications Received	\$1,317,225.00	18%
Premium on same	43 314.75	16%
Assurances in Force		32%
Policy Reserves		38%
Collected in cash per \$1,000 insuran	ce in force	\$33.01

For particulars of a good agency apply to ADAM REID, President and Managing Director, Winnipeg.

#### THE FOUNDATION OF A GREAT SUCCESS

The world-famous merchant. John Wanamaker, attributes his phenomenal success to having carried Life Insurance on the endowment plan. This system encouraged him year by year to lay by a fixed amount of money. As means increased, additional policies were taken and as they matured the proceeds were invested in new departures in connection with the business. These endowment policies helped greatly in the accumulation of capital Every young man should carry Endowment Insurance. It furnishes a motive for saving. Money that might otherwise be dissipated is accumulated—and at good interest. Many have laid the foundation of success, not so notable perhaps as that of the Philadelphia mill-onaire, through investing in Endowment Policies in the Mutual Life of Canada.

Do not spend your surplus, lay it by for a sunny day

Do not spend your surplus, lay it by for a sunny day by means of a Mutual Life Endowment

The Mutual Life Assurance Co. of Canada

#### SUCCESS IN LIFE INSURANCE

Salesmanship depends so much upon the service rendered that we have adopted as our slogan: "Greater Service to Policyholders." we have a few desirable positions for good salesmen who will study their clients' best interests, and co-operate with the Company. Every assistance, financial and otherwise, given earnest, hard workers, to make good. Apply with reference, s, stating experience, etc., to S. S. WEAVER, Eastern Superintendent, at Head Office.

#### THE CONTINENTAL LIFE INSURANCE CO.

Head Office

TORONTO, ONTARIO

#### ENDOWMENTS AT LIFE RATES

ISSUED ONLY BY

#### THE LONDON LIFE INSURANCE CO.

Head Office ... LONDON, CANADA

Profit Results in this Company 55% better than Estimates POLICIES "GOOD AS GOLD,"

### "Old Age Pension"

To obtain Life Insurance is to take advantage of the surest preventive of poverty civilization has produced.

Some think of Life Insurance as benefitting others alone. The first idea is to protect dependents, but this is by no means the only benefit. There is no better way of caring for one's own future, no better "old age pension" fund, the payments for which are largely at one's own disposal during the whole period of payment.

The Great West Life Policies provide protection on most attractive terms. They are inexpensive, clearly-worded, liberal and profitable. Ask for information, stating age.

#### THE GREAT-WEST LIFE ASSURANCE COMPANY

HEAD OFFICE

DEPT. "F"

WINNIPEG

### The Western Empire

Life Assurance Company

Head Office: 701 Somerset Building, Winnipeg, Man.

BRANCH OFFICES

SASKATOON

CALGARY

EDMONTON

VANCOUVER



## Desirable Territory **Alert Agents**

Always ready to negotiate with men who can establish their capacity to pay for a reasonable volume of New Insurance regularly-good business placers steadily needed.

#### Union Mutual Life Insurance Co.

Portland, Maine

Address: ALBERT E. AWDE, Supt. of Agencies.