

## Appendix G INTERNATIONAL FINANCIAL INSTITUTIONS

Canada has two levels of representation at most **Multilateral Banks**: an Executive Director, responsible for setting policy; and a Liaison Office, usually based at the Embassy, to assist Canadian firms in their marketing efforts on projects financed by the banks. Companies should first approach the OLIFIs.

### WORLD BANK

Len Good  
Executive Director  
1818 H Street, N.W.  
Washington, D.C.  
USA 20433  
Tel: (202) 458-0081  
Fax: (202) 477-4155

Greg Ebel  
Advisor  
Office of the Executive Director  
Tel: (202) 473-5682  
Fax: (202) 477-4155

### OLIFI

David Brown  
Commercial Counsellor  
Canadian Embassy  
501 Pennsylvania Avenue, N.W.  
Washington, D.C.  
USA 20001  
Tel: (202) 682-7719  
GENERAL: (202) 682-7788  
Fax: (202) 682-7789

John Kur  
Commercial Officer  
Tel: (202) 682-7784  
Fax: (202) 682-7789

Connie Connor  
Commercial Officer  
Tel: (202) 6820-1740 Ext: 7309