

SERVICES

What We Got

- Canada and the U.S. agreed on a code of principles governing the service sector. The code will apply to future laws and regulations.
- The FTA will ease border crossing for Canadians engaged in business in the U.S.
- The two nations agreed to work towards recognizing and accepting the qualifications of each others professionals. The imminent agreement by the architects serves as a model for professions.

Here's What We Kept

- If you are a Canadian provider of enhanced telecommunications, such as electronic mail, the FTA guarantees your existing access to the U.S. market. This will help you expand your sales opportunities.
- Original financial recording and certain data processing of records must continue to be carried out in Canada.

How Do You Benefit?

- The U.S. agreed to treat Canadian suppliers of services equally in future legislation. This will ensure that Canadian service businesses can compete with U.S. companies on an equal footing.
- The provincial governments will continue to provide enhanced telecom services such as electronic mail exclusively through their own authorities.
- All regions will benefit, especially Ontario and Quebec, which are major suppliers of high-tech services.

GOVERNMENT PROCUREMENT

What We Got

- The U.S. agreed to give Canadians equal access to bid on most U.S. federal government