

Business Opportunities

Before entering into a contractual agreement with a company, readers are advised to verify the bona fides of the companies listed here.

BANGLADESH — A company wishes to represent Canadian manufacturers/exporters of industrial and consumer products. Contact Anil K. Dey, Managing Director, Deybon Tradeways, 10, Motijheel Commercial Area, G.P.O. Box No. 102306 Dhaka, Bangladesh. Fax: (8802) 411197. Telex: 642460 BHL BJ DEYBON.

BRITAIN — A solid company with good contacts in the industry wishes to contact manufacturers of hardware or software associated with environmental monitoring and process control equipment. The company's aim is to distribute such products (both separately and built into systems it has designed) in the

UK and Europe. Contact Bob Whiley, Marketing Manager, Marconi Environmental Systems, Eletta Avenue, Waterlooville, Hampshire PO7 7XS, England. Tel.: 011-44-705-264466. Fax: 011-44-705-260246.

CZECHOSLOVAKIA — A plastic and metal products manufacturer, wishing to expand its

product line seeks a cooperative/joint venture arrangement with Canadian firms. Contact Karel Jemelka, Plastico Domazelice, P.O. Box 1, 751 15 Domazelice u Prerova, Czechoslovakia. Tel.: 42-641-91539. Fax: 42-641-91293.

HUNGARY — This country's oldest glass manufacturer (producing top-quality, hand-made

has been issued by Karnataka Power Corporation Ltd. of Bangalore for the transportation, erection, and commissioning of three 50MW generating units, auxiliary and associated equipment and control systems for the Kadra Dam power house. Documents cost US\$136. Contact Consulate of

Canada, Bombay, India. Fax: (011-91-22) 287-5514.

NEW ZEALAND — A company wishes to contact manufacturers/suppliers of industrial grade polyethylene sheet, rod and extruded profiles (in low, high and ultra-high grade range— not flexible grades). Contact Barry Pett, General Manager, Addington Engineering Company Limited, P.O. Box 4289, Christchurch, New Zealand. Fax: 64-3-794-739.

SWITZERLAND — A trading company is seeking large

quantities of obsolete goods and overstock. Included are: toys; washing powder (for laundry and dishes); and cosmetics. Contact General Stock Lots, Swiss Division, 40 Rue de Neuchatel, CH-1400, Yverdon-Les-Bains, Switzerland. Tel.: 024-21-00-47. Fax: 024-21-34-20. Telex: 457-2999 TXC CH.

Panamanian Importers

Trade Commissioners in Costa Rica now have a solid database of qualified Panamanian importers seeking a variety of representational business from Canada. Some of these are listed below. Interested Canadian firms should contact these companies directly.

- Juan D. Medrano, Presidente de Grupo Cofisa, S.A. imports concrete additives, plumbing supplies, bathroom and kitchen accessories. Apartado Postal 11055, Panama 6, Panama. Tel.: (011-507) 241877. Fax: (011-507) 216860.
- Mario Chamorro, Gerente, Hopsa, imports wall board, whirlpools, spas, decorative building products, screws and fasteners. Apartado B-2, Panama 9A. Tel.: (011-507) 363000. Fax: (011-507) 362875.
- Julian Palacio, Gerente de Mercado, Grupo Rodelag S.A., is interested in water pumps, electric cables, scaffolds, humidifiers/fans, locks, security equipment, and lumber. Apartado 4503, Panama 5. Tel.: (011-507) 362333. Fax: (011-507) 363187.
- Alfredo Enrique Vargas, Presidente, Inversiones Sagrav, S.A. (with branches in Venezuela, Colombia, Costa Rica, Jamaica and Puerto Rico) is interested in tiles, building hardware, decorative building products, plumbing supplies, lumber, locks, security equipment, insulating materials, plywood and veneers. Apartado 9A-1050, Panama 9A. Tel.: (011-507) 330902. Fax: (011-507) 335685.

glass products) seeks potential commercial partners and/or investors. Contact Atila Muller, General Manager, Parad Glass Factory Ltd., H-3242, Paradsasvar Rakoczi ut 46-48. Budapest, Hungary. Tel.: (36) 36-64-123. Fax: (36) 36-64-494.

INDIA — A tender, with a bid closing date of March 5, 1992