

Printed before 1660, An Unwritten Chapter of "Les Misérables," The Great Book Collectors, Julius Caesar, Editor, The Origin of Pendennis, Mr. George Merdith and Thackeray Forty Years Ago, Eccentric Musicians, The Diversions of a Book Lover, Hand Binding in America, The Japanese View of the American Made Drama of Japan.

"MacMillan's" (January)—In Praise of the Spade, The Alien Immigrant, A National Balance Sheet.

"Blackwood's" (January)—The Nation at Play, Herbert Spencer, A Turkish Farm, The Military Bookshelf, Richard Cobden.

"Cornhill" (January)—Charles Dickens and the Guild of Literature and Art, Colonial Memories: Old New Zealand, In a Vice-Regal City, A Nineteenth Century Philosopher.

"Longman's" (January)—Marine Steam Turbines, Humors of Eastern Travel, Rahel Varnhagen: The German Sibyl of the Nineteenth Century.

"Quarterly Review" (January)—The New Socialism, The History of the British Army, The Metric System of Weights and Measures, The Art of the Nineteenth Century, Matter and Electricity, Some Tendencies of Modern Sport, Pools, Trusts and Industrial Combinations in the United States, Latest Lights on the Homeric Question, Lord Salisbury, The Abbe Loisy and Liberal Catholicism in France.

"Monthly Review" (January)—The Present Drift of Italian Policy, Crescent and Cross, The Reconstruction of Karnak.

"Political Science Quarterly" (December)—The Sugar Situation in Austria, Monopoly and the Struggle of Classes, Division of Governmental power in Greece, State Boards and Commissions, The Friars in the Philippines, Record of Political Events.

"Technics."—Bookseller and Stationer is in receipt of the first number of Technics, a new magazine to be published monthly by G. Newnes, 5 to 12 Southampton street, Strand, London Eng. It is devoted exclusively to technical matters, and aspires to become an authentic guide to technical students the world over. Among the articles on technical and scientific subjects of contemporary interest appearing in the January number are several by prominent English and European scientists and authorities on technical training, all of which are catalogued in the magazine department of February Bookseller and Stationer. "Technics" will not only serve to entertain and instruct the ordinary reader but will be of particular interest to every technical student. Booksellers desiring sample copies of "Technics" may secure the same by notifying the publishers at their London address.

A SHORT LETTER TO THE TRADE.

EDITOR Bookseller and Stationer: As one of the interested one in the book and stationery business, kindly allow me to draw the attention of the poor retailers throughout Canada to the gentle squeezes we have been subject to in the past few years from the hands of the wholesalers and jobbers. In the first place what about discounts? Only a few years ago we received 5 per cent. 30 days on everything. Then the thin edge of the squeeze took place and nearly all our Christmas pub-

lications and book orders were strictly net. A couple of years ago a few houses dropped all discounts to 3 or 4 per cent. and now we have a short notification from the majority of the wholesalers that after February 1st they will only give 3 per cent. on everything in the way of stationery, school books, etc. This is all right from their standpoint, but now comes the time when the retailers should make a big effort to join together and say that in return for the loss of the discounts we demand all goods to be billed f.o.b. Toronto, Hamilton or Montreal, as it is now the cost of a box is so high that the price of packing should be added to the wholesale price, the same as is done by our up-to-date American houses. Then the retailer knows where he is at and that goods can be laid down at the price quoted plus freight. I should like to hear what the trade has to say and would also like to have another effort made this Spring to form some kind of an association to forward our complaints and troubles. As it is the average bookseller seems to be satisfied to be squeezed quietly out while all other retail businesses have strong organizations to help them. A word from some of them re discounts and no charge for boxing would be pleasant to

A GRUMBLING BOOKSELLER.

THE BALLAD OF DEAD SELLERS.

(With apologies to Villon.)

Oh, tell me now, past all debate,
Just where "The Right of Way" may be,
Or what dim lands are consecrate
To "Harum's" rustic chivalry?
By what strange ways of land or sea
Doth "Audrey" shed the casual tear,
Or "Janice Meredith" take tea:
Where are the books of yester-year?
What "Crisis" now makes desolate?
Where's "Eben Holden's" word of glee,
Or "Mrs. Wiggs"? Who doth prate
To-day of Vernon's Dorothy?
"To Have and Hold" them one time we
Were glad enough, but now I fear,
We chant their dirge right merrily:
Where are the books of vester-year?
Who'll now "The Christian's" woes relate?
Poor "Knighthood's Flower," you'll all agree
Is "Run to Seed" and much that fate
O'ertook the whole "White Company,"
"Red Rock" is lost; inaudibly
"The Choir Invisible" makes cheer,
And "Trilly" sob's th' insistent plea:
"Where are the books of vester-year?"

L'envoy.

O, publishers, on bended knee,
I ask: Where they did disavow,
All these and more past memory—
Where are the books of yester-year?

—R. W. KAUFFMAN.