

fight, the company would have struggled on to success.

Whether the Lanham rollers will now come to the front any more decidedly, I am not, of course, in a position to say; but I cannot help thinking what a capital opportunity now offers to the enterprising manager of the Durable Roller Company to push forward his "Ultimatum" rollers, which are much cheaper in the first cost, and quite as durable as the Lanham Company's productions.

With reference to the liquidation of Salisbury & Taylor, a short history of the firm will not, I fancy, prove uninteresting to colonial readers. Prior to 1867, the business was carried on by Edward Salisbury alone. Mr. Thomas Taylor was at that time a journeyman printer, and, being in search of employment, took a temporary situation with Mr. Salisbury as odd man at a particular sale. This afterwards merged into a permanent engagement, and, so attentive was the young man to every opportunity for "bettering" his condition, that, a short time later, we find him posing as manager. This continued unaltered right up to 1867, when Mr. Salisbury sought refuge in the friendly shelter of the Bankruptcy Court. The ordeal safely passed, Mr. Salisbury prepared to re-commence business; and here took place an entire change in the employé's relations to the employer. Through Mr. Taylor's exertions, a sum of about £250 was rescued from the wreck; and, on the strength of this fact, a share in the business was claimed and obtained, the style and title of the firm, from this date, being Salisbury & Taylor. Later on, the license was taken out in Mr. Taylor's name only, Mr. Salisbury dropping out of the public part of the business. After this, and right up till the present time, Mr. Salisbury's interest in the firm is said to have been confined to drawing out money and wandering around the sale-rooms. Of course, no business could long survive such a state of things, for with one man working for another man to spend the money, a business is scarcely likely to be in a very flourishing condition. At last the crisis arrives; and, this once again passed, Mr. Salisbury will probably drop entirely out of the business, which will be carried on by Mr. Thomas Taylor. Canadian printer: My greeting—"Go thou and do likewise."

On Sunday, the 10th inst., Mr. Lawrence, of the firm of Lawrence Bros., American fancy-

goods-men, landed at Liverpool, after a rather rough voyage from the United States, whither he had been, on business, for about six months. Mr. Lawrence tells me that, with the exception of a short trip through to Montreal, his exertions were confined solely to the state and city of New York, with which he is almost as familiar as he is with London.

The Durable Roller Company have recently appointed representatives on your side, to work the Canadian trade, and I hear that several large continuous orders have already been received.

The exhibition held here last July has been made a channel for no end of personal quarrels. First of all, the *Printer's Register* and Stonhill's publication went at it, hammer and tongs, because the first-named paper scouted the idea of a seven-days' exhibition proving a success. However, subsequent events have tended to show that, in at least a financial sense, the undertaking, though lengthened out to fourteen days, was scarcely a success, so that the *Register's* remarks were not altogether fallacious. Two or three journals next attacked the printer of the catalogue. This was a piece of purely gratuitous insult, the catalogue being far above the average of such works. As to the complaint about the incongruity of the head-lines and sub-headings, it does seem strange that the journal to throw the first stone was the very one which took such an interest in the work, and insisted upon its being got up in that style, for it is well known that at least two of Stonhill's staff had a hand in the work. I refer to Mr. W. F. Catchside and Mr. John Southward, both of whom revised their own proofs—not that I would attribute to them the ungracious remarks which appeared in the journal on which they are engaged, for, from what I have seen of them—and I have had business connections with both—they are men of extended and practical experience, and would deem it beneath their dignity to perpetrate so paltry an action.

At the close of the exhibition, finding himself out of cash reckoning, perhaps, Mr. Dale levied a tax on all who had employed steam power. This was objected to by some, and Mr. Dale has, consequently, been unable to balance-up accounts properly, and determine upon the amount to be handed over to the Printers' Pension Corporation. Several individuals have taken umbrage thereat, and now threaten to "stump the country" upon a question, need I