



DETROIT.—HULBERT MEMORIAL—WATERWORKS PARK.

Did It Ever Occur to You.

(We find among our clippings the following. We do not know the author.)

That the greatest Protectionists in this country are those who do the most towards protecting their families?

That the most worthless assets ever found in any man's estate are his good intentions?

That modern experiments have demonstrated beyond a question that there is no fuel equal to a life assurance policy, for heating a widow's cottage?

That you don't mean that you will take the chances, but that you will let your family take the chances?

That if it is nip and tuck for you to support the family, tuck will have the best of it when your wife comes to do it?

That you may be one of the 97 out of every 100 who make a failure in life?

That next year's dollars are made out of this year's dimes?

That a dime invested in an endowment policy will yield more satisfactory results than a dime invested at a cigar stand?

That the first evidence you may have of success in life will be when your endowment policy matures?



Egerton L. Winthrop, at the end of one of the meetings of the Board of Education in New York, said, apropos of severity in the schoolroom:

"These over-severe teachers always remind me of an over-severe parson. He, at a dinner-party during Lent, said to one of the guests, a famous raconteur:

"My dear sir, as it is Lent—and a Friday to boot—would you mind if I asked you to confine your efforts exclusively to fish stories?"