



THERE are pounds of hard sense in those old sayings about the man who undertakes too many things doing none of them well. Ideas are born of concentration, and when you try to concentrate on a dozen things, the concentration is usually spread out too thinly to bring the biggest and best ideas.

From the inception of the player piano the MARTIN-ORME COMPANY has concentrated skill, study, and technical effort to such an extent, and with such manifest success that to-day the MARTIN-ORME player piano is accredited the leading line.

Are you and your salesmen familiar with their tone-pleasing lines and excellence of their player action?

The Martin-Orme Piano Co., Ltd.

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