The Man Who Defended Railway Workers and the Man to Save C.N.R. Is King

KING WON IN HIS FIGHT FOR RAILWAY PENSIONS REJECTED BY MEIGHEN

Premier Shows Letter Written by Hayes Existed Only

in Meighen's Mind. IS PURE SUBTERFUGE

Explains How He Carried Out Fight On Behalf of Rail Employees.

King made warm rejoinder tonight to Mr. Meighen's charges in regard to restoration of Grand Trunk pension

Speaking at Sudbury, Mr. Meighen charged Mr. King with having withheld a letter written by C. M. Hayes of the Grand Trunk, from the files of the labor department, to which it rightly belonged, and kept it after Mr. King became a private citizen.

Mr. King denied the charge in toto. "I think," he said, "that my sense of honor is about as fine as Mr. Meighen's. I think it is a little finer

in some regards."
"In the first place," said Mr. King, "Mr. Hayes never wrote any letter at all. There is no letter from Mr. Hayes to be found anywhere. The point is that agreement between the Grand Trunk and its employees was made at a meeting of the employees and the company. I was a witness to it. The agreement was a witness to it. The agreement was that the men other than those of violence were to be reinstated in their positions as soon as

"When the negotiations were going on these words as soon as possible created a good deal of discussion. The men said 'as soon as possible might mean a long time, a month, two months or a year. They wanted some definite time stated. The company would not agree to put in any specific words of that kind. They specific words of that kind. They said, however, that they would give an understanding that the words as soon as possible would mean ninety feet, but the university authorities, days. That was done to save the days. That was done to save the face of the company. The men agreed, but they wanted to be perfectly sure, so Sir Frederick Borden feetly sure, so Persont are witnesses to any large properties. fectly sure, so Sir Frederick Borden and I were present as witnesses to the understanding that 'as soon as possible' would mean ninety days.

"I said that so long as the commany lived up to the commany lived up to the commany lived with the football practice.

He therefore had an opportunity to visit the grave.

lived up to the agreement, nothing would be said about the meaning of the words. But if the company failed the words. But if the company lailed to live up to the agreement, I must be at liberty to tell the public of the understanding as between the men and the nublic.

be at liberty to ten the public understanding as between the men and the public.

The strike was declared off. Ninety days passed. Many of the men were not reinstated. There was in inquiry as to who had been guilty of acts of violence. However, when the men had not still been reinstated I took the position that it was open to men to announce publicly, as I did in parliament, what the terms of the settlement were, that 'as soon as possible' meant 90 days.

"I made the statement publicly. Mr Hayes was living at the time. It was never contradicted.

"And what was the letter? Before "And what was the letter? Before"

"And what was the letter? Before I left Montreal I wanted to be strong in my position so that no one could say to be that I had misunderstood things. So I went to Mr. Wainwright, vice-president of the Grand Trunk, and said to him, "I want to the control of the Grand Trunk, and said to him, "I want to the control of the control of the Grand Trunk, and said to him, "I want to the control of the

undertaking, in writing. In it he had been one of the conditions of said on behalf of the president of the Sir Henry Thornton's appointment. railway, that 'as soon as possible' meant ninety days. It was under-stood that it was not a letter for the stood that it was not a letter for the with labor was received with cheers stood that it was not a letter for the files of the labor department. It was not a public letter. It was a private letter for my protection in case anyone disputed my interpretation."

Mr. King declared that Mr. Mr. declaration, said that if annexation the opinion of the declaration of the declara

MEIGHEN USED SENATE Special to The Advertiser By Staff Correspondent

Kingston, Oct. 20.—Mr. Mackenzie
King last evening in the historic city
of Kingston, once represented by Sir
John A. Macdonald, delivered to
audiences which packed the city's
two theatres vigorous and incisive
speeches, which declared that the
Liberal national policy was the culmination and time successor of the mination and time successor of the

"World markets," said the premier. "World markets, said the world just as strongly that is our true national policy tooppose the opposite extreme of high day. Sir John A. Macdonald, if he protection. "The present governwere here tonight, would stand ap and exclaim with pride, 'This movement of Canadian goods to all parts of the globe, this is my hard work. this is the fruition of my own

this is the fruition of my own policy."

Used the Senate.

Mr. King charged that where the government's policies did not suit Mr. Meighen, and if Mr. Meighen was unable to do anything with them in the commons, he destroyed them in the senate. "Mr. Meighen made no the senate ing of his own following Mr. Meighen recognized that he could not do much in the commons and said he would try to reach his ends in the senate."

Despite six weeks' steady campaigning, the prime minister, fresh and unwearied, was in splendid oratorical fettle, and repeated on a trigget of the world, competition from the country to the south, competition from conditions as they are in Europe, and we think that is all the more reason why in these days of depreciated currencies and the like we should have the benefit of expert advice and information on all these great questions of the tariff.

"We realize that our industries here have to have safeguarding with respect to competition from conditions as they are in Europe, and we think that is all the more reason why in these days of depreciated currencies and the like we should have the benefit of expert advice and information on all these great questions of the tariff.

"This city of Kingston need have to five well-being of its industries nould be taken care of. The government had no desire to injure established industries, quite the country to the south, competition from the country to the south country to the

Canada Needs King



VERY REV. DEAN TUCKER, who believes that "Canada needs not protection, nor free trade, licies, but manhood like Macnor policies, kenzie King."

His proof that Meighen's all-around high protection means an all-around increase in the cost of living, his exposition of his moderate tariff as the indispensable condition of national unity and national prosperity, all these points met with loud and long

His first audience was particularly delighted with the way he turned the tables on a flag heckler and stated that he was emphatically against annexation and for the British council and the British preference which Patenaude and Mr. Meighen threat-

ened to abolish.

In the afternoon he had intended to

In the evening, he was escorted

wright, vice-president of the Grand wright, vice-president of the Grand Trunk, and said to him, "I want to get me for my own private protection and understanding that "as soon as possible" meant 90 days, in case anyone questions my word."

Liberal government had rendered to former Grand Trunk Railway employees a justice long denied them by successive Conservative adminone questions my word.

"It was a private thing for myself.

Mr. Wainwright came up from Montreal to Ottawa. He gave me that treal to Ottawa. He give me that the contract of the conditions of the conditions of the conditions of Mr. King's statement that

Mr. King with an impassioned deep excavation in Leadenhall street, letter were a "pure subterfuge." He a serious question he would oppose added that he had produced the letter in 1920 when the Grand Trunk, it with all his might. He spoke of added that he had produced the letter it with all his might. He spoke of acquisition bill was before the house. acquisition bill was before the house. The Meighen government then had not brought down his protection said." continued the prime minister, sproduction of the letter would have differed subsequent troubles, why did the Meighen government not act on the letter when it was before them? They refused even to take any action," declared the prime minister. They refused even to take any action," declared the prime minister. We came to the end of 1921, and subsequent to the end of 1921, and the letter before them which had the letter before them, which had the letter before them with the letter before them, which had the letter before them with the before them with the letter before them, which had the letter before them with the budget. No he held it up until the letter before them with the budget. No he held it up until the letter before them with the budget. No he held it up until the letter before them with the budget. No he held it up until the letter before them with the budget. No he held it up until the letter before them with the budget. No he held it up until the letter before them with the letter before them with the leading to liberty.

It was found at a depth of 26 feet, the union-jack as the sacred symbol of light and leading to liberty.

Mr.King proceeded that Mr. Meighen had not brought down his protection resolution in the lattest session, because he had a general election in view. "The resolution appeared just before parliament met," said Mr. Meighen decording to Professor Elhot Smith, probably belonged to a woman of about 50 years of age. The right according to Professor Elhot Smith, probably belonged to a woman of about 50 years of age. The resolution in the special according to Professor Elhot Smith, probably belonged to a woman of about 50 years of age. The resolution in the special probable of the union-jack as the sacred symbol according to Professor Elhot Smith nad the letter before them, waich Mr. Meighen says would have settled the budget. No, he held it up until the budget. No, he held it up until the budget skull, which is much flattened, seems near the end of the session so as to to show that this ancient Londoner near the end of the session so as to to show that this ancient Londoner have another discussion on the tariff. lived in the upper Paleolithic period.

which would be fresher in the minds of the people when the election came Mr. Meighen's "protective policy,"

"I would oppose free trade with all my might," continued Mr. King, add-ing that he would just as strongly protection. "The present govern-ment," Mr. King insisted, "is not in favor of free trade, never has been and would not be in the circum-stances if it could.

serve until the state election in November, 1926, when a senator will be elected to serve the remainder of Mr. Reiston's term, which would have expired March 3, 1929.



Arthur-I wonder why those birds won't come closer to my decoys?

Mr. Meighen Is a Threat To Safe Future of C.N.R.

His Own Words Give Warning of Interference With Thornton, Starvation of the Road and Final Amalgamation-Montreal Group Dictates.

There can be no mistake regarding attempted to reassure railway work-Mr. Meighen's attitude on the rail- ers that he is not working for amalway situation. If he were able, he gamation. And here are his words: would follow a program of interference with Sir Henry Thornton's program of improvement, and he would the railways. force a policy of starving the C. N. R. with the purpose of leading to amalgamation with the C. P. R. and vertisement, in which he says: "I will the sand-bagging of public owner-

anti-public ownership group in Montreal, who are directing his political Mr. Meighen's own words make it

clear. Here is what he said in Wingham five weeks ago:

There will be a determined effort to his own words—an these things give her in which campaign.

get the last dollar out of the propplain warning that the fate of the The keynote of industrial prospererty we have." Would Sir Henry Thornton be free Meighen's hands.

dictates with such political interfer-

ence at his elbow? Again, in Woodstock, Mr. Meighen sea."

Associated Press Despatch.

It was found at a depth of 26 feet,

HAMILTON JURORS FIND

Canadian Press Despatch.

Hamilton, Ont., Oct. 21 .- That the

unknown man whose body was found

in a mill pond near Lynden came to

his death from being struck on the

head with a blunt instrument and his

body placed in the water afterwards was the verdict of a jury which in-

evidence showed that the man did

not commit suicide in the pond, as

t was believed at first, but that he

Associated Press Despatch.
Indianapolis, Ind., Oct. 21.—Arthur R. Robinson, Indianapolis attorney, last night was appointed U. S. senator from Indiana to succeed the later than the present the later of the later than the present present the later than the present that the later than t

amuel M. Ralston.
Mr. Robinson, Republican, was

named by Governor Ed. Jackson to

IS APPOINTED SENATOR

There were marks

vestigated the case last night.

was murdered. There we on the base of the skull.

UNKNOWN MAN KILLED

the declaration in his campaign adoppose parliament dealing with the ancy of the country's foreign trade Mr. Meighen would have to question of amalgamation unless as was indicated by an increase of \$144,-

"I would never regard this vote, if

else than a plain intimation that Mr. mobiles in this country \$560,000,000 Meighen has amalgamation in his was an excellent testimonial of prosmind. His attacks on Sir Henry perity, the speaker stated. Thornton earlier in the campaign, his destructive criticism of the C. N. R., waterways scheme,

to run the C. N. R. as his experience The safe railway policy for Canada

SKULL OF PALEOLITHIC AGE INCERSOLL RIDICULES SUTHERLAND CHARGES British Archaeologists Believe Find To Be One of Utmost Importance.

Col. Mayberry, Registrar, Declares He Has No Knowlized human skull discovered in a edge of Irregularities.

> Special to The Advertiser. Ingersoll, Oct. 21 .-- Residents of his town refuse to take seriously the charges of Donald Sutherland,

instance of where one name was inadvertently placed on two ciples. lists has come to notice, and this mistake is thought to be the basis of Mr. Sutherland's allegations. of Mr. Sutherland s anegations. The man in question is living in Ingersoll, but he owns a farm in North Oxford. His name had been placed on the lists of both ridings, but this is the only mistake that has been found in the rolls to date.

and more united than it is.

King Opposes Extremes

Which Endangers Unity

Premier King at Kingston declared: "The present government is not

"We realize that our industries here have to have safeguarding with

"This city of Kingston need have no fear from Liberal administra-

"Mr. Meighen's protective policy," the prime minister declared, "does

"I would oppose free trade with all my might," continued Mr. King,

The above are extracts from Premier King's speech at Kingston

not make for national unity. It makes for disunion. It would help to

adding that he would just as strongly oppose the opposite extreme of high

break confederation, instead of helping to make confederation stronger

in favor of free trade, never has been and would not be in the circum-

respect to competition from other parts of the world, competition from

the country to the south, competition from conditions as they are in

Europe, and we think that is all the more reason why in these days of

depreciated currencies and the like we should have the benefit of expert

tion as to the well-being of its industries. The industries would be taken

care of. The government had no desire to injure established industries;

advice and information on all these great questions of the tariff.

KILLS RUIN TALK

Sloggett in Elgin, in Answer To Meighen, Proves Canada Is Prosperous.

HEPBURN IS SPEAKER

St. Thomas, Oct. 20.-Meighen's elected, as a mandate to amalgamate blue-ruin talk was severely criticized by George Sloggett, Liberal candidate in West Elgin, tonight at Walthusiastic rallies held so far in this constituency. The continued buoy-

follow this course because of the an issue to be placed squarely be- 000,000 in export business for the fore the people at a future election." first half of this fiscal year. The Those two statements mean nothing fact that there is invested in auto-

Mr. Patenaude's campaign in Quebec against the St. Lawrence deep waterways scheme, which scheme vestments with a strong hand the his working agreement with the first month I am in power. . . . private ownership group in Montreal.

There will be a determined effort to his own words—all these things after the country was given by Mr. There will be a determined effort to his own words—all these things give ner in which Conservatives were car-

C. N. R. must be kept out of Mr. ity in this country was the improve-Meighen's hands.

The safe railway policy for Canada is expressed in the words of the prime minister: "No monopoly on land or transfer of promises to pay and only transfer of promises to pay and o transfer of promises to pay, and only through the general prosperity of all classes could general conditions in Canada be improved. Speaking as a farmer, Mitchell

Hepburn, former U. F. O. secretary, in East Elgin, outlined the needs of the agriculturist, including senate reform, a clear definition of Canada's right to decide for herself whether or not she will participate in foreign wars, lower shipping and freight rates, establishing of wider world markets, tariff for revenue only, with a cheapening of the implements of production, which needs are all diametrically opposed to anything Meighen has to offer.

A comparison of the fiscal policies of the Meighen and King regimes showing a direct benefit to all classes through the stimulation of external trade under the Liberal administra-Conservative candicities in North Oxford, that names have been placed on the voters' list illegally. Col. Mayberry, registrar here, declares that he knows of no such irregu-light were indicated by the speak-larity. er as a most illuminating testimonial to the excellence of Liberal prin-

> SNOW IN CHATAUGUA. Associated Press Despatch.

Jamestown, N. Y., Oct. 21.-Sno has fallen from 6 to 14 inches deep in sections of Chatauqua county within the past 24 hours. Snowplows

ADVANCING TRADE

Customers Demand Quality.

CLOTHIER FINDS

BUSINESS BRISK

W. Cumming Declares

Optimism Leads to Freer

Spending by People.

Cumming, the Clothier" store on

While he has endeavored to main

tain the highest of quality in men's merchandise, Mr. Cumming attributes

his unusual success this year more

the general upward trend in all

"The present optimism of the Can-

west, the east owes much of its proserity during the past two years.

Though the 1925 crop is not market-

Expects Big Winter Trade.

One notable thing is that it is now opularly known as cheap goods. In former days, goods of this kind could be sold at a price, but not so today, people demand good quality as well s the latest in styles.

Mr. Cumming has been a strong cooster of London as an ideal city booster of London as an ideal city four years ago. In all his travels he has yet to see a town or city that can compare with London for general prosperity and the optimistic outlook of its citizens. His own success has but strengthened his first beliefs in the Forest City, he declared.

per cent of the unemployment through Canada was due to causes beyond the control of the unem-He advocated a housing facilities would be granted. esources should belong to the peothe labor candidate asserted. but they were very largely in the hands of the capitalists.

"Seventy-five per cent of the mines, timber limits and waterpower in our country is in the hands large American corporations," he said. "Just because we fly the Brit. ish flag we think it is our country It's our country and the Americans

MORE RELIGION NEEDED IN U. S., STATES COOLIDGE that last

Congregational churches in an adiress last night

"Lawlessness is altogether prevalent," he said, "and a lack of respect for government and the conventions of enlightened society is altogether apparent. . . . If there are together apparent. . . If there are any general failures in the enforce ment of the law it is because there have first been failures in the disposition to observe the law. I can conceive of no adequate remedy for the evils which beset society except through the influences of religion.

ROSETOWN PROGRESSIVES NAME FARMER CANDIDATE

Canadian Press Despatch.
Saskatoon, Sask., Oct. 21.—E. B.
Gifford, a farmer of Piche, Sask.,
has been nominated as independent
Progressive candidate for Rosetown
constituency. He has already filed constituency. He has already filed his official papers and election de-posit. In nominating him it was mentioned that some of the Progressives felt a candidate living in the constituency should be found. John Evans, the official Progressive didate, resides in this city. There are now four candidates, including A. W. Mooney, Liberal, and W. W. Milger Conservative. It is the only four-cornered contest in this prov-

POLAND IS SUCCESSFUL IN SECURING BIG LOAN

Warsaw, Oct. 21 .-- Poland has been successful in negotiating a loan for \$100,000,000, M. Grabski, premier and minister of finance, informed the Warsaw press yesterday. Loan advances, he added, should reach the country some time in November. The proceeds are to ticularly for the new issue of the Bank The negotiations for the loan have

een carried on through a banking syn-licate at Vienna, with which American bankers are said to be closely identified. The Polish state monopolies will be given as guarantees.

Relief Work Is Unknown In Woodstock As Orders Keep Industries Thriving

Ninety-Four Per Cent of Factories Working at Top Speed in Industrial City.

BOOM LIKELY TO LAST RETAIL TRADE GOOD E. W. Cumming, proprietor of the

Few Houses Vacant—Taxes Richmond street, is this year enjoying the best business since he opened Are Paid Promptly-Popuhis men's furnishing establishment in lation Shows Increase.

Special to The Advertiser by Staff Reporter.

Woodstock, Oct. 20.-With 47 of its 50 industries in active operation, Woodstock, the Industrial City, can adian people, and particularly the residents of Western Ontario, is a splendid incentive to trade," he declared. "To the bumper crops in the light transfer of the property of with justifiable pride, claim to have proven worthy of the name adopted at its birth, 24 years ago. Therein, too, lies practically the whole story of present-day business and in-dustrial conditions in the city, as ed yet, the benefits of the yield are being noticably felt here at the present time."

dustrial conditions in dustrial conditions in a distribution of the yield are inquired into by an Advertiser reporter in a close survey of the municipality. Not only are the manuficipality. facturers and businessmen to feel gratified with the local situa-Mr. Cumming is making prepara-tions for a record winter trade. The tion, but they are almost unanimous in their feeling that things will conool weather to date has been a big tinue to improve throughout the coming months and years. aid to fall business, he stated, and this fact, coupled with the increased

tinue to improve throughout the coming months and years.

"Our business has been wondership gower of the people, makes him confident that the progress of the past few months is far from temporary.

From his own observations, Mr. Cumming believes that prices of men's clothes have not reached the point where they could honestly be called "stable." There are fluctuations in several lines of furnishings, he says, though the tendency to change is not as great as it was a few years ago.

"Quality is the first essential of a garment today, and this growing defor healthier business," he asserted. "Of course, there are those who expect pre-war quality for small prices, but the majority realize that conditions which prevailed prior to 1914 have not returned.

Customers Demand Quality.

Tinue to improve throughout the coming months and years. "Our business has been wondersoft in the dominin and years. "Our business has been wondershiely good this year," declared R. S. Bickle Fire Engines, Limited, "and the best in Engines, Limited, and the best in Engines, Limited, "and the best in Engines, Limi

for reed organs from coast to coast in the dominion is encouraging." The firm's business embraces principally organs for churches, theatres and residences, the latter phase of business being only in its infancy

in this country.

It was learned unofficially, though none the less accurately, that the Bain Wagon Company is employing about 200 hands working full time. and doing a fairly brisk business with improved prospects with the with improved prospects with the completion of the fine crop in the western provinces this year. Similar. ly with the Canadian Furniture Manufacturing Company, which is carry. ing about 200 employees and doing good business, and the Woodstock Wagon Company, which is busy on both children's and farm wagons.

WUUUSWORTH ADVOCATES

NATIONAL HOUSING PLAN

Canadian Press Despatch.
Winniper Oct. 21.—The three candidates nominated to contest the riding of North Center Winniper in the province. The company which has been in business for an inject of the wared on the same platform last night at a campaign rally. J. H. Woodsworth, Independent Labor party candidate, declared that 90 per cent of the unemployment through Canada was due to the same platform last in the immediate transfer of the unemployment through Canada was due to the same platform in the immediate transfer of the unemployment in the immediate transfer of the unemployment in the immediate transfer of the unemployment in the immediate transfer or the company which has been in business for flour per day, absorbing 100,000 bushels of wheat grown by farmers in the immediate transfer or the company which has been in business for flour per day, absorbing 100,000 bushels of wheat grown by farmers in the immediate transfer or the company which has been in business for flour per day, absorbing 100,000 bushels of wheat grown by farmers in the immediate transfer or the company which has been in business for flour per day, absorbing 100,000 bushels of wheat grown by farmers in the immediate transfer or the city to secure employment.

Few Houses Vacant.

Of 2.800 or more houses in the city less than 49 flats and dwellings are vacant, Building in general cortinues about the same, though the rection of three factories last year will give last year's total the advantage over that for the current per content of the mouse of the city to secure employment.

Few Houses Vacant.

Of 2.800 or more houses in the city less than 49 flats and dwellings are vacant, Building in general cortinues about the same, though the rection of three factories last year.

To Milburn, assessor and collectors the complex of the city and the city an

Harvey Knitting Company, "and we are specializing at present on artificial silk underwear for women and children. We have a little export

business, too."

"We are so busy now that we are working overtime," said W. J. Wilson, in charge of the Kirsch Manufacturing Company, "and the future looks even busier. Part of our product, curtain rods, is exported to New Zealand, Australia and the British West Indies." The Kirsch Company came to Woodstock four pany. Crown Lumber Company, Hay

Associated Press Despetch.
Washington, Oct. 21.—More law observance and more religion are needed in this country. President Coolidge told the annual council of Coolidge told the annual council of casting. It is Mr. Norry's company casting. It is Mr. Norry's company which has taken care of Woodstock. The company's standard pany, William Stone & Co., The Woodstock The company's standard pany, William Stone & Co., The Company. Thomas Wa sprayers, in which lines Mr. Norry expects an improvement with the sale of the western grain crop.

Retailers Are in Good Shape. "The retailers of Woodstock are in stock Marble Works, George Adams. good shape," stated W. J. Kirk-patrick, manager of the Royal Bank, and Waghorne Baking Company.



furnishings, and F. J. Coles Compan, departmental store, evidencing i no uncertain terms the fact that retail business in Woodstock is quit up to the mark."

There is little or no unemplayment in Woodstock, and that is the statement of W. B. Skinner, city reliections who describes the outlook is officer, who describes the this respect as being better eve than last year. The city has no found it necessary to undertake an special work for the relief of ur employment during the w months for the past three years, does not count on doing any

Woodstock's population stands 10,140 people, the figures which hav just been compiled showing an in crease of 26 people over last year Included in this increase are a ber of moulders who moved into th

city to secure employment

"We have about 200 employees working full time," said W. P. Reynolds, superintendent of the Harvey Knitting Company for the said we have a superintendent of the company for the said we have a superintendent of the said we have a supe

included in the list of industries pub

New Zealand, Australia and the British West Indies." The Kirsch Company came to Woodstock four years ago and made such progress that last year the company built a fine new factory to accommodate its growing business.

The Eureka Planter Company, L. A France Textile Company, A. J. McKinney Company, Oxford Farmers Co-operative Produce Company, Oxford Mill and Products Company. ford Mill and Products Company Scott & Bartley, Standard Tube Company, L. B. Denton Company Company, L. B. Denton Co Oxford Knitting Company James Stewart Manufacturin Company. Woodstock. The company's standard lines are seeders, cultivators and company. Thomas Watson Company, Whitby Braid and Edgins Company, Whitely Braid and English Company, Robert Whitelaw Com-pany, Woodstock Spring Mattress Company, Rod and Gun, Murray Bros. Woodstock Electric Company,

R. S. FRANK WOOD, of the Hobbs Manufacturing Company London, can see no reason for the claim that Canadian industry needs more tariff, an all-round increase for everybody. What we want above all else is to get for the people the things they have to buy at as fair a price as possible. When that is done trade follows in good volume, but as soon as prices get beyond the reach of the consumer. hrough tariffs or anything else, he cuts down at once on his purchases. Mr. Wood informed The Advertiser in an interview that there had

and the automobile industry," said Mr. Wood. "The furnishing of glass for windows and store fronts as well as nterior fixtures has shown a marked improvement during the past few months. There is a steady demand, and although there have not been so many large buildings as in other years there has been a greater

marked now than it was in the earlier part of the season "Another part of our industry is the manufacturing of mirrors for

also a demand for the better class of material." The Advertiser asked Mr. Wood as to the condition of collections,

how we find business."

Get Goods To People At Price They Can Pay

seen a definite and sustained improvement in trade. "Our business is argely dependent on the building trades, the manufacture of furniture

number of smaller ones. Our business will show an increase of at least twenty-five per cent over that of last year, and the improvement is more

the furniture factories. This shows a distinct improvement, and the report we get from all the furniture makers is that they are doing good business and that their goods are moving out rapidly. There is

and are reply was: "Collections are all right, and not troubling us at all. We are doing a good volume of business here and are at the stage now where the factory is starting to work overtime some nights each week. That, to my way of thinking, is the best answer to your question as to