

By Mr. Tucker:

Q. All right. Give us your estimate?—A. Yes, I can guess, and I will say 10 per cent.

Q. Ten per cent?—A. Yes.

Q. You say in those 10 per cent you did not charge registration charges?—A. Quite so.

Q. And you limit them to \$7 in all cases?—A. I beg your pardon?

By Mr. Martin:

Q. In any case do you charge for registration?—A. In no case.

By Mr. Tucker:

Q. And in no case do you get these mortgages drawn outside of your office?—A. Yes, that is right.

Q. So that \$7 you charged simply is extra remuneration from the loan?—

A. Just a minute. We do not collect \$7 on every loan. That is the maximum.

Q. I am speaking about the \$300 loan.—A. I know. But that is hardly fair. One loan has to carry some of the burden of the other.

Q. The \$300 loan I am asking you about where you have the chattel mortgage drawn— —A. Yes.

Q. —the actual disbursement; nine times out of ten then you actually deduct \$34 of which nothing is disbursed?—A. Not at all. I do not agree with that at all. The whole \$7 is disbursed.

Q. Who do you disburse that to?—A. We have offices. We are doing a chattel mortgage loan business.

Q. Your ordinary clerical staff?—A. Yes; and they make these valuations I have just explained to you.

Q. What I am getting at— —A. I want to answer that question.

Q. All right, go ahead.—A. I have just explained to you that in some of these cities—and in fact every place where we are operating, we will go within a forty mile radius and visit these homes. That costs money.

Q. Yes?—A. That is all taken care of. That \$7 fee is not for drawing the chattel mortgage. It is for expenses incurred connected with the loan.

Q. All right.—A. It is not chattel mortgage expense.

Q. We will come to your justification for charging that afterwards. What I want to get at— —A. Personally I cannot see what it has to do with it.

Q. It has a very great deal to do with it.

The CHAIRMAN: Just a minute, Mr. Tucker. Mr. Walker would like to ask a question.

Mr. WALKER: I would like to make this comment, Mr. Chairman. What Mr. Tucker is now embarking on is a most involved argument that has nothing to do with this matter. Mr. Finlayson and I have been arguing over it for about a year. He has an opinion from the Justice Department. It is exceedingly complicated. I have no wish not to deal with any part of it, but it has not anything to do with section I. My submission is that if we embarked on it, we are just making it very difficult to attack this in an orderly manner. Mr. Finlayson has already addressed the committee on this particular problem. He has made reference to the fact that he has an opinion from the Justice Department; and so far as I can see, Mr. Tucker is endeavouring to drive this witness into a legal quibble over what is or what is not within the meaning of that exceedingly complicated subsection.

Mr. TUCKER: I wonder if it is a legal quibble. It is the whole point of this bill.

Mr. MARTIN: We do not admit that.

Mr. TUCKER: We have a decision of the court here that they are not entitled to charge more than 7 per cent interest.