

Of the firms that do hedge, the most popular instruments are forward contracts, either by themselves, or in combination with some other hedging instrument such as swaps or options. No company reported using forwards and futures together.

Table B.1: Hedging with European Currencies

		Hedge	Do Not Hedge
Proportion		46%	54%
Reason for not Hedging	too expensive		9%
	minimal risk		64%
	other		27%
Reasons for Hedging	high risk compared to cost	50%	
	Bank's insistence	17%	
	other	33%	

Source: Question 9

Just over half of the firms reported hedging with EU countries. Of those that do hedge, the risk of the country compared to the low cost of hedging is the main reason for doing so. Of those that do not hedge, the main reason given is the low risk of the country.

Table B.2: Fastest Growing Markets:

Country	Average Rank	Number of Times Mentioned
Austria	2	1
Belgium	3	2
Denmark	4	1
Finland	2	1
France	3.6	5
Germany	1.8	11
Greece	1	1
Ireland	2	1
Italy	3	2
Netherlands	2.5	2
Spain	3.6	3
Sweden	3	1
UK	1.8	10

Source: Question 10