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1. Less than \$100,000
2. \$100,000 to \$250,000
3. \$250,000 to \$500,000
4. \$500,000 to \$1 million
5. \$1 million to \$2 million
6. \$2 million to \$5 million
7. \$5 million to \$10 million
8. \$10 million or greater

11. Using the "Experience Profile Code" numbers in the memo sequence as entered in Item 10, give details of at least one recent (within last five years) representative project for each code number, up to a maximum of thirty (30) separate projects, or portions of projects, for which firm was responsible. (If project examples may be used more than once to illustrate different services rendered on the same job. Example: a dining hall may be part of an auditorium or recreational facility.) Firm which select location thirty "profile codes" may list two or more project examples (to illustrate specialization) for each code number so long as total of all project examples does not exceed thirty (30). After each code number in question 11, show: (a) whether firm was "P," the prime professional, or "C," a consultant, or "JV," part of a joint venture on that particular project (new firms, in instances less than five (5) years may use the symbol "JG" to indicate "Individual Experience" as opposed to firm experience); (b) provide name and location of the specific project which typifies firm's firm involvement; (c) provide name and address of the firm individual(s) responsible under that code category.

12. "The completed SP 264 should be signed by a principal of the firm, preferably the chief executive officer.

NEW FIRMS (not reorganized or recently-amalgamated firms) are eligible and encouraged to seek work from the Federal Government in connection with performance of projects for which they are qualified. Such firms are encouraged to complete and submit Standard Form 254 to appropriate agencies. Questions on the form dealing with personnel or experience may be answered by citing experience and capabilities of individuals in the firm, based on performance and responsibility while in the employ of others. In so doing, notation of this fact should be made on the form. In question 9, write in "N/A" to indicate "not applicable" for those years prior to firm's organization.