

number of people indicated that, "even if we buy Canadian it doesn't mean that it is made in Canada". These B groups felt that Canada is not prepared for competing internationally due to the fact that its manufactured goods are imported while its exports are based on natural resources. Like the more positive A groups, these participants recognized that the high cost of labour makes it difficult for Canada to be competitive especially in labour intensive industries. Interestingly enough, these groups were more interested in looking at cuts to social programs as opposed to wage cuts. The group in Montreal had some participants who focused on Quebec's ability to export hydro. Some of these participants indicated that they did not trust government or politicians to protect Quebec's rights in negotiating trade agreements for the export of hydro. On the topic of natural resources, people in the B Group in Montreal also felt that Canada is primarily exporting natural resources and "it is worrying me because of the environment". For this group as well as for the more positive groups, there was a recognition that Canadians pay a high price for products produced using natural resources from Canada but manufactured elsewhere and then "re-sold" to Canadians. Although all groups concurred on this point, the more negative groups showed greater concern regarding the possible job loss to Canadians (as a result of trade or Free Trade). The more negative group in Montreal like the positive group in Toronto, felt that "drastic measures would be required to make Canada more competitive". These three groups (Group A and the negative Montreal group) all felt that only by dissolving unions and lowering wages would Canada be able to compete. All groups, both the positive participants (A) and the negative participants (B), felt that Canada has done a poor job in selling itself. Again, it was the more negative group in Montreal who felt very much like the positive group in Toronto -- that Canada must look for a niche and specialize in the advanced technologies and services sectors. None of the groups made the linkage between specialization and dislocation.