QUARTERLY FROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 **REPORT 4** PAGE : 60 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN POST : 611-SEATTLE 008-TRANSPORT SYS, EQUIP, COMP, SERV. UNITED STATES OF AMERICA ACTIVITIES PROPOSED IN POST PLAN: PLANNTNG: ANTICIPATED RESULTS: 30 PLUS CDN COMPANIES TO DISPLAY PRODUCTS AND GENERATE INROADS INTO MARKET. AUTOMOTIVE AFTERMARKET TRADE SHOW - ONE DAY IN SEATTLE AND ONE DAY IN PORTLAND AREA. TENTATIVE MID/87 MARINE INDUSTRIES FOLLOW UP TO OIL AND GAS STUDY UNDERTAKEN IN 185/86. 85 COMPANIES APPRISED OF SIGNIFICANCE OF CHANGING CONDITIONS IN ALASKA. INCOMING MARINE TRADE MISSION TO BRITISH COLUMBIA IN NOVEMBER/87 (FUNDED FROM DISCRETIONARY SOURCES). 10 AREA COMPANIES EXPOSED TO CDN SUPPLY CAPA-BILITIES. AEROSPACE ONGOING PROMOTION OF BOEING OPPORTUNITIES FOR CANADIAN COMPANIES. MORE CANADIAN COMPANIES PURSUING WIDER SPEC-TRUM OF BOEING PROGRAMS. 1. EXPAND RANGE OF COMPANIES DEALING WITH AD HOC GROUP VISITS TO BOEING. BOEING. 2. EXPAND INVOLVEMENT OF CDN COMPANIES INTO A FULLER RANGE OF BOEING'S ACTIVITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTER: 1 AD HOC GROUP VISITS TO BOEING.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

CHANGES AT BOEING HAVE MADE GROUP VISITS IMPRAC-TICAL. REPORTS SUBMITTED ON CHANGES. WORKED WITH 23 COMPANIES AT BOEING ON INDIVIDUAL BASIS \$9.5 MILLION IN BUSINESS INFLUENCED RECORDED.

87/09/25