

REPT4D  
89/12/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

24

POST :505-JAKARTA

008-TRANSPORT SYS,EQUIP,COMP,SERV.  
INDONESIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

COMPLETE BUKIT ASSAM PROJECT - RAIL & COMM. SYSTEM  
\$8M IN SALES

BEGIN UPDATE WEST SUMATRA RAILWAY  
CONSULTANCY CONTRACT

COMPLETE SALE - REFIT LOCOMOTIVES  
\$20M

REPAIR/OVERHAUL TWIN OTTERS FOR MERPATI  
\$12

PREPARE DETAILED REPORT ON LRT PROSPECTS  
ANCILLARY EQUIPMENT

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 A.Repair/overhaul Twin Otters for Merpati  
B.Bukit Assam project  
C.Canadair/IPTN Market study.  
D.Canadair Challenger promotion

A.Identified potential Cdn supplier.  
B.Assisted processing \$8m rail/comms sales/serv.  
C.Preliminary indications of sufficient market  
potential. D.Confirmed sale one Challenger;  
further sales pending.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----