REPORT 4 88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 521-ISLAMABAD

003-GRAINS AND DILSEEDS

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

DILSEEDS

NEGOTIATION OF (A) ADDITIONAL AFGHAN RELIEF AID AND (B) NEW BILATERAL FOOD AID FOCUSSED UPON CANOLA DIL BY CIDA.

FOLLOW-UP WITH LOCAL AGENTS, EDIBLE OIL AND GHEE MILLS AND GHEE CORPORATION OF PAKISTAN.

ORGANIZE A PAKISTANI EDIBLE DIL MISSION TO CANADA.

PREPARATION OF ANNUAL SURVEY OF WHEAT, COARSE GRAINS AND DILSEEDS MARKETS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 NEW BILATERAL FOOD AID FOCUSSED ON CANOLA DIL BY CIDA TO OBTAIN ACCEPTANCE IN LOCAL MARKET FOR

CANOLA DIL.

QUARTER: 2 -----

QUARTER: 3 ----

QUARTER: 4 ----

ANTICIPATED RESULTS:

OBTAIN ACCEPTANCE IN THE LOCAL MARKET FOR CANOLA DIL.

OBTAIN EXPORT ORDERS ON A LONG TERM BASIS.

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PROVIDE BASIC MARKET INFORMATION TO TGO FOR DISSEMINATION TO INDUSTRY.

QUARTERLY RESULTS REPORTED:

CIDA & GOVT OF PAKISTAN AGREED IN PRINCIPLE TO PROVIDE \$35 MIL CANOLA DIL TO THE LATTER OVER A PERIOD OF 5 YEARS. WILL MONITOR TO ENSURE THAT IT LEADS TO DEVELOPMENT OF LOCAL MARKET FOR CANADIAN CANOLA DIL.