

TRADE TRACKING SYSTEM

90/04/05

WORKLOAD AND OFFICER SUMMARY  
ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1989

POST : LONDON

|  | NUMBER | % OFFICER-TIME<br>CANADA | LOC-ENG | TOTAL-TIME<br>PERSON-QTR |
|--|--------|--------------------------|---------|--------------------------|
| A. EXPORT/TRADE/POLICY ENQUIRIES FROM CANADA :   | 536    | 10.55                    | 28.00   | 2.63                     |
| FROM TERRITORIES :                               | 2128   | 10.00                    | 23.00   | 2.28                     |
| B. VISITS TO CLIENTS IN TERRITORY :              | 151    | 6.88                     | 7.83    | 1.09                     |
| C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS       |        |                          |         |                          |
| FAIRS :  | 6      | 1.11                     | 5.83    | 0.45                     |
| MISSIONS :                                       | 15     | 3.11                     | 1.16    | 0.35                     |
| CONFERENCE SEMINARS :                            | 39     | 4.33                     | 0.33    | 0.41                     |
| OTHER :  | 14     | 0.77                     | 0.33    | 0.09                     |
| D. COMMERCIAL* ECONOMIC REPORTS HQ REQUESTED :   | 105    | 10.66                    | 0.50    | 0.99                     |
| POST INITIATED :                                 | 107    | 11.11                    | 2.50    | 1.15                     |
| E. COMMUNICATIONS ACTIVITIES :                   | 7      | 0.77                     | 0.33    | 0.09                     |
| F. INVESTMENT ENQUIRIES                          |        |                          |         |                          |
| FROM CANADA :                                    | 45     | 1.88                     | 0.16    | 0.18                     |
| FROM TERRITORIES :                               | 72     | 3.44                     | 0.50    | 0.34                     |
| G. TECHNOLOGY INFLOW PROGRAM ENQR'S FRM CANADA : | 0      | 0.00                     | 0.00    | 0.00                     |
| CONNECTIONS ARRANGED :                           | 0      | 0.00                     | 0.00    | 0.00                     |
| H. PARTICIP'TN IN PROG-REL EVENTS OUTSIDE POST : |        | 6.11                     | 4.66    | 0.83                     |
| I. SERVICE REQUESTS FM GOV'T SOURCES             |        |                          |         |                          |
| NGO :  | 218    | 2.44                     | 3.33    | 0.42                     |
| HOST GOVERNMENT :                                | 69     | 17.11                    | 1.66    | 1.64                     |
| OTHER DEPARTMENT :                               | 77     | 2.66                     | 1.83    | 0.35                     |
| PROVINCES/MUNICIPALITIES :                       | 71     | 1.44                     | 2.00    | 0.25                     |
| J. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.:  |        | 4.44                     | 7.16    | 0.83                     |
| LEAVE, PROFESSIONAL DEVELOP :                    |        | 0.55                     | 7.16    | 0.48                     |
| K. SERVICE TO OTHER MISSION PROGRAMS :           |        | 0.55                     | 1.66    | 0.15                     |
| ***** TOTALS *****                               |        | 99.91                    | 99.93   | 15.00                    |

NUMBER OF BUSINESS VISITORS FROM CANADA : 257  
FROM TERRIT : 245

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 60

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 9  
- LOCALLY-ENGAGED : 6