

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 1ST QUARTER OF 1986 (861)

Summary for POST: Hong Kong

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
from Canada	24.7	0.	22.0	0.	1.40	726 (Enquiries)
from Territory	12.3	0.	25.7	0.	1.14	2161 (Enquiries)
B. Export Promotion Projects and Events	10.0	0.	3.0	0.	0.39	0 (Projects/Events)
C. Other Trade Development Activities	7.0	0.	3.3	0.	0.31	
D. Promotional Projects	14.7	0.	3.0	0.	0.53	0 (Fairs/Visits/Conf.)
E. Servicing Investment Development						
from Canada	1.3	0.	15.0	0.	0.49	40 (Enquiries)
from Territory	2.7	0.	11.7	0.	0.43	41 (Enquiries)
F. Service to Government						
External Affairs	5.0	0.	2.3	0.	0.22	79 (Reports)
OGDs, Provinces, ETC	3.0	0.	6.3	0.	0.28	81 (Contacts)
G. Administration						
Program Management	9.3	0.	3.3	0.	0.38	
Leave, Professional Dev.	10.0	0.	3.7	0.	0.41	
Total TID Program	100.0	0.	99.3	0.	5.98	
H. Other Programs	0.0	0.	0.7	0.	0.02	

Trade Officers: 6  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent