Third Canadian Trade and Investment Mission

Brunei, a regional hub for trade

Brunei Darussalam — June 3-4, 2002 — The Canadian High Commission in Brunei, in cooperation with the Canadian business associations in Southeast Asia, is organizing the Third Canadian Trade and Investment Mission to Brunei, a small country (population 350,000) with an annual per capita GDP of \$21,000 — roughly equivalent to that of Canada. Last May's mission to Brunei was a success, with representatives from eight Canadian companies reporting solid deals and new leads.

Although this year's mission will be cross-sectoral, the program will place special emphasis on information technology, telecommunications, and financial and engineering services. The agenda will include a number of

business and social events where participants can meet senior Brunei government officials and explore potential partnerships with local business people.

The High Commission will also arrange one-on-one partnering and briefing meetings for individual companies upon request.

For more information about Canada-Brunei relations and doing business in Brunei, visit the High Commission Web site at www.dfait-maeci.gc.ca/Brunei

For more information about the mission, contact Yap Mew Yee, Commercial Officer, Canadian High Commission, Brunei, tel.: (011-673-2) 220043, fax: (011-673-2) 220040, e-mail: mewyee.yap@dfait-maeci.gc.ca

Seoul Book Fair

The Canadian Children's Books Showcase, organized by the Canadian Embassy in Seoul at the 8th annual Seoul International Book Fair SIBF 2002 (www.sibf.co.kr), will help to bring Canadian stories to Korean children — a population of avid readers that accounts for 11% of Korea's \$1.5-billion book market. The market share of children's literature in Korea grew a remarkable 19.5% in 2000, with over 14 million new books available for Korean youngsters.

SIBF 2002 is the biggest book fair in Korea — which is the hub of Northeast Asia and a gateway to the Asian book market. In 2001, it attracted 260,000 visitors (up 10% from the previous year) and publishers from 23 countries. It also produced many hundreds of "happy endings": copyright contracts and other successful business negotiations. This year's show will have an even greater audience — it coincides with the World Cup soccer games in Seoul.

Canadian publishers interested in displaying their marketing materials or adding their book titles to a Korean-language catalogue can become virtual exhibitors at the Showcase. For more information, or to download an application form, visit the Embassy's Web site at www.korea.gc.ca/sibf2002

For more information, contact Hyun-Ju Lim, Canadian Embassy, Seoul, tel.: (011-82-2) 3455-6058, fax: (011-82-2) 755-0686, e-mail: hyun-ju.lim@dfait-maeci.gc.ca Web site: www.korea.gc.ca/sibf2002 **

Oil and gas, light metals and aquiculture

Norwegian mission to Canada

A business mission comprising 50 Norwegian executives will accompany the King and Queen of Norway on a state visit to Canada. The mission will host a business and investment seminar focusing on energy deregulation and light metals technology at the Royal York Hotel in **Toronto, Ontario**, on **May 8, 2002**. A second business and investment seminar on the oil and gas, and aquiculture sectors will be held in **Halifax, Nova Scotia**, on **May 10, 2002**.

For more information about the seminars, contact the Norwegian Trade Council office in Toronto, tel.: (416) 920-0434.

For more information, contact Rick Stephenson, Counsellor (Commercial) and Consul, Canadian Embassy, Oslo, tel.: (011-47) 2299-5330, fax: (011-47) 2299-5301, e-mail: rick.stephenson@dfait-maeci.gc.ca **

For the full details of these events, see CanadExport on-line at www.infoexport.gc.ca/canadexport and click on "Trade Fairs and Missions".

Enquiries Service

DFAIT's Enquiries Service provides counselling, publications, and referral sevices to Canadian exporters. Trade-related information can be obtained by calling

1-800-267-8376 (Ottawa region: (613) 944-4000) or by fax at (613) 996-9709; by calling the Enquiries Service FaxLink (from a fax machine) at (613) 944-4500; or by accessing the DFAIT Internet site at www.dfait-maeci.gc.ca

Return requested if undeliverable: CanadExport c/o MDS 2750 Sheffield Road, Bay 1 Ottawa, ON K1B 3V9

Canada Post Agreement Number 40064047