

ners will, in future, carry on business on his own account in Montreal.

Messrs. E. & A. GUNTER advertise elsewhere a new watch glass cabinet, that is both cheap and good. No jeweler should be without one.

THE INVISIBLE CENTRE CASE.—The sales for this newly patented case are something unprecedented, and it bids fair to become the most popular case in the market, as it now is the best value for the money.

Mr. Woolley the General Agent of the Elgin Watch Co. at New York was in the City last week. He reports his Company as running on full time and only waiting the good times ahead to put on more steam and double up.

Mr. Charles Maughan representing the firm of Smith & Fudger, has again paid a visit to the "Prairie City," and no doubt has emptied his trunks of their accumulated riches ere this. Charlie's genial face makes him a welcome visitor wherever he is known.

Mr. H. H. Fudger, of the firm of Smith & Fudger, sails for Europe early in April for the purpose of buying goods in the best markets there, for their fall trade. **THE TRADER** wishes him a successful trip from a business point of view, and personally a pleasant voyage and safe return.

Mr. Jackson, formerly with E. & A. Gunther, has made an engagement as traveller with the firm of W. G. H. Lowe & Co. He expects to cover the ground west of Toronto, and the trade in that part of Canada may, therefore, expect to see Mr. Jackson's genial face pretty regularly every quarter.

We had a visit last week from Mr. Charles D. Rood, President of the Hampden Watch Co. of Springfield, Mass. U. S. Mr. Rood reported the sales of the Hampden this year as being the largest they ever made in the same time, and was sanguine of a decided revival in business in the near future.

Messrs. P. W. Ellis & Co report sales fairly good for the time of year. We had the pleasure of inspecting their factory last month and were really astonished at the perfection to which they have brought many of the lines they make. They employ about eighty men at present and are running on full time.

THE AMERICAN WATCH CASE CO., of Toronto, to which we made reference in our last issue, is now fairly organized and under way. They are making large additions to their plant and machinery and expect in a few weeks to be turning out goods equal to any made in America. At the first annual meeting, held on March 4th, the following gentlemen were elected as officers of the Company: President, John N. Lake; Vice-President, W. M. Cooper; Secretary, Treasurer, W. K. McNaught; Manager, R. J. Quigley.

Mr. A. G. Funk well and favorably known to the jewelry trade in Canada, has recently been appointed to the position of manager of the New York office of the Illinois Watch Co. Mr. Funk is a first class salesman, and courteous withal, and we can only express the wish, that

under his management the Illinois Company's business will grow and prosper.

We had a visit from Mr. A. C. Anderson the well known wholesale jeweler of Hamilton the other day. Mr. Anderson, as usual, seems well satisfied with his share of what business there is going, and is quietly laying his plans for a considerable expansion of trade before the summer is over. He deserves his success.

THE MESSRS. HEMMING BROS. have now got thoroughly established in their new quarters, and feel themselves in a position to supply any and every requirement of the trade in the way of jewellers' trays and cases, on the shortest notice. The large business built up by this young firm is but another proof that honesty and enterprise are as fully appreciated in Canada as anywhere else.

A GOOD RIDDANCE.—The Montgomery gang of safe breakers were sentenced by Judge Ramsay, at Montreal, last month. Montgomery, Blondin, Willard and Dwyer got 15 years imprisonment each, and Munday the carter, was let off with six years. The police have discovered that Willard hails from Toronto, being a son of the old man Johnson who was convicted a few years ago of having counterfeiting plates in his possession.

MORE SMUGGLING.—Rumors were rife in commercial circles last week regarding a heavy seizure of jewelry in connection with which several well-known names are mentioned. From what could be learned it appears that C. Wade, a coal dealer of Sarnia, was yesterday arrested on a charge of smuggling, his operations having been very extensive, and embracing watches and jewelry of every description, cigars, clothing, etc. After the arrest it was discovered that Wade had shipped a consignment of goods to Toronto, and a customs officer from the frontier was sent to Toronto, and seized the goods, their value being about \$2,000. An investigation is going on.

THE DEATH of one of Europe's greatest Horologists, Moritz Grossmann, of Glashutte, occurred suddenly at Leipzig, Saxony, on Friday evening at 10 o'clock, Jan. 23rd. He died of paralysis of the brain, after having delivered an erudite discourse on the subject of "Universal Time and its Introduction into Civil Life," before the Polytechnic Society of Leipzig. The gentleman was so well known in the horological world that a lengthy notice would at the present time be out of place. The horological fraternity throughout the world will concur with us in saying that the departed was a luminous star in the horological firmament, who, by his intellectual capacities, his keen and untiring diligence, as well as by his willingness to devote his energies to the best interests of the art, had earned for himself an imperishable fame. —*Jewelers' Circular.*

ROLLED PLATE CHAINS, as every retailer knows, are not only to be classed amongst the staple goods in any jewelry store, but they are a class of goods that help very largely to make or mar a jeweler's trade and reputation for honest dealing. In these days of keen competition when to some people one rolled plate chain is as good as another because they can make a little more profit on it, it is worth while the far-seeing business man to ask himself "what

goods will it pay me in the long run, to sell best, "Snide" goods or "reliable" goods". Experience has proved to the honest, clear-headed jeweler that nothing pays him so well as "goods he can warrant." When he has made a sale of such goods, he feels that he has given his customer value for his money, and is not afraid to look him in the face again. In no line of goods is this more true than of rolled plate chain, and it is therefore with pleasure that we ask the special attention of our readers to the well known and thoroughly reliable goods stamped "R. F. S. & Co." that are now being sold by the leading jobbers in Canada. A few of the leading styles of the goods made by this firm are illustrated in this member of **THE TRADER**.

THE S. E. F. & Co. stamp on rolled plate goods has long been regarded in the United States as an absolute guarantee to the purchaser that the goods so stamped were first class in every respect. They say there's nothing new under the sun, and it's just as true to-day as it was in Solomon's time that "a good name is better than riches." The manufacturers of the "S. E. F. & Co." brand of goods evidently believe in this doctrine, as they have always gone upon the principle that the way to build up a prosperous business and acquire riches, was by getting a good name for doing exactly as they promised. The "S. E. & F. Co." goods are sold by all the leading jobbers in Canada, and the manufacturers propose that, for the next year at least, the jewelry trade of Canada shall have an opportunity through the pages of **THE TRADER** of having brought before them, in elegant word engravings, the newest and most taking styles of bracelets made in the American factories. This is a new departure, and should have the reward such enterprise merits.

A COOL THIEF.—Shortly after ten o'clock on the night of the 19th March, the attention of a street car driver was drawn to the jewelry store of Charles Davies, 59 King Street West, by the breaking of glass. He observed a man running away from the store, and on driving as far as the corner of King and Yonge streets he told a policeman of the affair. The policeman went along to the store, and found the side portion of the window facing the entrance broken and the wire guard lying against the wall. He immediately aroused Mr. Davies, who stays up-stairs, who, on making an examination, found that two nickel-plated watches had been stolen from the window, valued at about \$10. The thief had evidently been scared away by the approaching car before being able to make a bigger haul. It appears that the thief had broken off the nut which held the wire guard in position, and then pulled the guard away, broken the glass with his fist or knee, thereby enabling him to secure whatever articles he thought fit from those displayed in the window.

A CLEVER CAPTURE.—Detective Rogers of the Ontario Government force has just brought to punishment one of the most dastardly gangs of burglars that ever infested Canada, and should have the thanks of every jeweler in the country. The immediate cause or their punishment was the brutal outrage inflicted upon a Jewish pedlar named Max Simosky, hailing