

WHY THE CANADIAN NATIONAL RAILWAYS DO NOT PAY WAY

Were Built for Future Which War Interfered With—Costs Less to Operate Than to Let Them Lie Idle—Return of Normal Conditions in Immigration and Development Will Right Things.

That section of the press, which sees in the deficit of the government-owned system only ruin for the country, persists in referring to the railway problem as one that is still unsolved, and it seems almost upon the creation of an atmosphere of "something must be done."

While it is, of course, a weighty matter to have to provide a sum of thirty-seven million dollars to meet the operating deficit of Canadian National Railways and Grand Trunk Pacific Railway, yet as matters now stand, this is really a financial problem, and not a railway problem.

The economics of the railway situation are difficult for the public to understand. The problem, proper, developed in the early years of the Great War, when bankruptcy faced several privately-owned railways. The question was whether the government should embark on an "ownership" venture. The government decided that it was not practicable to assist further the roads concerned, for the reason that such action would leave the control in the hands of those who really constituted a minority interest. It decided to take over the railways that required assistance as going concerns, to merge them with the lines it already owned, in one great system, in order that operating expenses might be reduced as much as possible and the service unified.

Decided To Own Railways.

The plan decided upon included operation on a corporate basis, with the management vested in a Board of Directors of business men, appointed without regard to their political leanings, and the basic principle that there should be no political interference with the management, was adopted. A fundamental of the plan was competition. This great, government-owned railway and its privately-owned competitor were to give a dual service to every important community, competing in service and in principle of ownership, but on a corporate basis.

To implement this plan, the government lines, previously operated by the Department of Railways and Canals, were removed from the control of the Cabinet Minister, and their management placed in the hands of a Board of Directors, appointed by the Government when the Canadian Northern capital stock was acquired in the fall, 1913. The same Board was asked by the Minister of Railways, as Receiver, to take over the management of the Grand Trunk Pacific lines (August 23rd, 1920). This was done. When the Grand Trunk, proper, got into the

same kind of difficulty that had beset the Canadian Northern and the G. T. P., the plan was broadened to take in the G. T. P.

Is Working Out Well.

With such a definite plan, and in view of the progress that has been made in working it out to date, it seems hardly proper to refer to the railway problem as if it were unsolved. During the past two years, the Canadian Northern and the Grand Trunk Pacific lines have been operated as a part of this system. The bringing in of the lines of the Grand Trunk Pacific to the family of publicly-controlled roads will greatly strengthen the National System. While some co-ordination with the G. T. P. lines in the east has been accomplished, and there has been some benefit, yet the larger advantages will not be secured until a complete consolidation of management has taken place. So, in every thing that has been done by way of consolidation to the present, the original plan has been followed and the same principle adhered to, throughout.

Keeping these facts in view, it may be advantageous to examine the return for the year just past, remembering also that for 1920 the little, Canadian National Railways, refers only to the system made up of the former Canadian Government Railways (intercolonial, Prince Edward Island, National Transcontinental and some branch lines) and the Canadian Northern line, comprising 13,854 miles.

Critics Overlook Economic Side.

The operating deficit on these railways was \$28,084,622. That portion of the press, opposing the solution of the railway problem adopted by the Government, say, in effect, that it would have been better to not have run the railways at all than to have incurred such a loss. That is where the economic side of the railway situation is overlooked. A. T. Hadley says in his "Railway Transportation" and he is an undoubted authority on the subject—

"A railroad differs from many other business enterprises in its existence of a large permanent investment, which can be used for one narrowly defined purpose and for no other. The capital once invested, must remain."

No one has said that Canadian National Railways (or even parts of the system) will never be required. Those who say that the lines are not required at present. Here let it be said that it is much cheaper to operate the lines and incur the losses which 1920's abnormal conditions produced than it would be if it were possible, to give up operating the lines

altogether. For one thing the fixed charges would be the same whether the lines were worked or not. And a great part of the maintenance of way expenses would go to let the road way to be practically used whether operated or not. Second, the capital has to be made with almost equal rapidity, whether the material wears out, rusts out, or washes out," as says Hadley. The maintenance of way and structure expenses alone were \$34,750,339.00, or \$3,900,000.00 more than the deficit; so that it is not an exaggeration to say it would cost more to not operate the National System than it does to operate it.

Must Remember Competitors.

The competitive feature, also, must always be remembered. It must be realized that for below the point where it pays a railway to do its own business, it pays to take business from a competitor. The National Railways' relative cost of operation is higher than that of its competitor only on account of the lesser volume handled, but for certain specific traffic movements the cost may be lower. While competition in rates is eliminated through the standard tariffs approved by order of the Board of Railway Commissioners, yet the principle remains as to the handling of additional traffic; for as our before-quoted authority says "any rate which will more than cover the expense of moving the cars and handling the goods is a paying rate," provided "the business can be had on no other terms."

If Canadian National Railways had been a privately-owned road, its management would not have acted any differently than the directors of the C. N. R. have acted in the last two years. Future profits can come only from getting the lines in good physical condition, putting on a good service and so attracting the business that exists as well as that which develops. The interest charges are not lightened by cutting down the maintenance. The out-of-pocket expenses are the transportation charges for moving the business. Per train mile these charges were \$2.05. The earnings per train mile \$3.30, which produces a surplus over transportation expense sufficient to pay the miscellaneous expenses, \$2,220,234.54—the general expenses—\$2,965,769.57—the maintenance of equipment expenses—\$2,763,511.21—and leaves more than \$3 million dollars to apply on maintenance of way expenses. The maintenance of equipment expenses, to an extent, go into the improvement of the property, and the maintenance of way expenses even more so. The situation, therefore, is not such a dismal one, looked at from an economic operating point of view, inasmuch as the National Railways earned approximately 70 million dollars more than the mere cost of moving the business, as apart from maintenance and other expenses.

When traffic development, co-ordination and other features are considered, the prospect becomes brighter. Some of these will be taken up in subsequent articles in this series.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

WORKERS SHOT TO DEATH.

Barcelona, March 29.—Thirty workmen, belonging to an independent union, were killed and five others were wounded here last night, when six free syndicate workers entered a saloon and began firing. The men who led the shooting attempted to escape, but five were captured.

Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

Have You Tried "SALADA" TEA

(BROWN LABEL)

Your Grocer sells it for 55¢ per pound.

Sleeps Three Years Fifteen Killed In German Outbreak

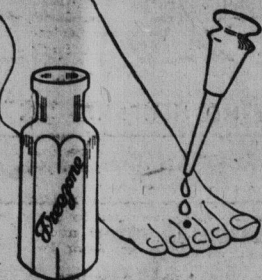
Fort Smith, Ark., March 29.—James S. Ballinger, 64, who has been asleep for nearly three years, awoke yesterday in the county hospital, yawning, and then went back to sleep, according to the nurse attending him. He did not speak, she said, but he was awake.

Ballinger entered the hospital in 1914, a sufferer from pellagra, physicians say. In August, 1918, he fell into the sleep which was broken for the first time yesterday. He has been fed through a tube since his lengthy sleep started, physicians say, and has not lost weight.

Unless the U. S. Government establishes a bureau to issue licenses and register pilots, American army, navy and civilian airplanes will be prohibited from flying over Canadian territory after May 1.

CORNS

Lift Off with Fingers



Don't hurt a bit. Drop a little "Freezone" on an aching corn, instantly you lift it right off with fingers. Truly, your drug store sells a tiny bottle of "Freezone" for a few cents, sufficient to remove every hard corn, soft corn, or corn between the toes, and the calluses, without soreness or irritation.

With the exception of the minor outbreaks in the United States bridgehead region Monday, which was promptly and effectively dealt with by the United States military police, the disorders reported in the foregoing are the first to be recorded in the Rhine area since the outbreak of the communist rising in Prussian Saxony.

Minsk Is Captured

London, March 29.—Minsk, an important city in Western Russia, has been captured by revolutionary troops, says a Copenhagen dispatch to the Exchange Telegraph Company, quoting Helsingfors advice.

The eighth Bolshevik army is declared to have joined the revolutionists, which they were unable to do of exchanged the false money with residents of Soviet Russia for "gold dust," which proved to be only powdered bronze.

Counterfeiters in Germany, who recently printed millions of marks, which they were unable to dispose of, exchanged the false money with residents of Soviet Russia for "gold dust," which proved to be only powdered bronze.

Mallow Soldiers Are Vindicated

Military Justified in Firing Is Opinion of the Special Court.

London, March 29.—The Government today issued a white paper giving the result of the court of inquiry into the affair at Mallow, Ireland, on Jan. 11, when several railwaymen were shot by officers who were attempting to run down the party of assassins which had wounded Captain King, a district inspector, and had shot his wife dead. The white paper shows that the court vindicated the action of the military and rendered a finding that the railwaymen had not been improperly dealt with.

Story of Trouble.

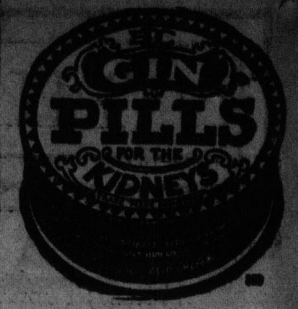
The railwaymen were shot when the police, hearing the firing at Capt. King and his wife, rushed to the Mallow railway station, where it was alleged they were fired upon and then opened fire, their fatalities killing one railway employee, who ran up the track and wounding several others who accompanied him, one of these dying later.

The railwaymen demanded that an inquiry into the Mallow affair be granted by Feb. 15. On Feb. 11, it was announced by the Irish office that a Government investigation would be instituted.

BATHING REGULATIONS.

London, March 29.—Enactment of ordinances making it an offense for a member of either sex to wear a bathing costume that does not extend "from the neck to within four inches of the knee" has been suggested to local authorities at seaside towns by the Ministry of Health.

The scene of the Allied occupation in Germany is on the River Rhine in the heart of the great industrial region of the Ruhr Valley, with Essen, home of the Krupp munition works, its center.



Jailed For Robbing Children's Bank

Took Out the Quarters and Put in 'One Cent Pieces' Instead.

Toronto, March 29.—A strange "bank" robbery was told in the county police court yesterday when Thomas Overton appeared before Magistrate Clary, charged with stealing \$21 from Fred Tiffen. It was charged that Overton, who boarded with the Tiffens at Minkos, Ont., had extracted quarters and dimes from the children's bank in the house, and to keep the weight right had replaced the quarters with coppers.

When the parents took the toy bank to be opened at a real bank and to have the amount deposited to the children's credit, it was found that it contained only coppers. Constable Wm. Meyers, of New Toronto, arrested Overton on the charge of robbing the bank of \$21. Overton was convicted and sentenced to two months' imprisonment.

The British Government is granting the sum of \$300,000 a year for direct assistance to companies in commercial development of air traffic.

Use Purity Flour for all your baking—bread, pies, cakes, biscuits, cookies—whatever you bake. When you ask for flour insist on getting PURITY FLOUR

"More Bread and Better Bread"

SANTAL MIDY

How to Get 21,556,000 Votes

As a possible example, given to show how rapidly the votes count up under the Quadruple Vote offer plan, we give the following figures:

11 yearly subscriptions (new)	1,405,000 votes
3 5-yearly subscriptions (old)	2,276,000 votes
3 6-yearly subscriptions (new)	2,496,000 votes
10 6-monthly subscriptions	220,000 votes
10 2-yearly subscriptions (new)	2,600,000 votes
5 3-yearly subscriptions (new)	2,150,000 votes
10 second payment subscriptions. First payments, 1 year each during first period of contest—1,027,900 votes on each, 10,276,000 votes	

How is this for a possible week's work? 21,556,000 votes

You will be surprised to see how rapidly the votes will count up if you will go after them in earnest.

ENTRY BLANK

GOOD FOR 10,000 VOTES

Nominate Yourself or a Friend

PRIZE CONTEST DEPT. OF THE STANDARD

St. John, N. B.

Gentlemen:—

I hereby nominate as a candidate in your Automobile and Movie Star Contest.

NAME

ADDRESS

NOMINATED BY

ADDRESS

Note—Only one entry blank will be accepted for any one candidate.

Biggest and Best Offers in Contest

The Last Special Prize of The Standard's Contest

A magnificent, new, five-passenger Maxwell Touring Car with a value of \$1400 will be given away as a special prize in The Standard's contest to the contestant who turns in the greatest amount of subscription money during a three-week period beginning today and ending Monday, April 11th at 6 p.m.

This is the last special prize of the Contest. The Maxwell auto was purchased from and is on exhibition at The Princess Garage, Princess St. (Agency for the Maxwell).

New contestants may enroll and compete for the special prize Maxwell only if they wish. All contestants start with a "clean slate" for the special prize Maxwell. Work done previously in the contest does not count on the Maxwell therefore new contestants or those low in the list have an equal chance to win it, with those topping the published list.

All votes secured while working for the Maxwell will count towards the regular prizes, consisting of The Studebaker, the Gray-Dort, the Regular prize Ford, the Movie Star Contracts and the other regular prizes.

\$1,000 REWARD

will be given, if at any time during the remainder of The Standard's big prize contest, a better vote offer than the Quadruple Vote offer is given. This is conclusive evidence, therefore, that the best offer of the contest is now in vogue. Get busy, Contestants, and make every minute count this week, while this quadruple vote offer is on. The Maxwell auto offer is also the last extra prize offer of the contest. You have a double incentive this week for getting forth your big efforts.

THE QUADRUPLE VOTE OFFER

To add the contestants in getting an early start for the special prize Maxwell offer, four times the regular number of votes will be given on all subscriptions turned in this week, as follows:—

Length of Subscription	22,000 votes
1 year	88,000 votes
2 years	176,000 votes
3 years	264,000 votes
4 years	352,000 votes
5 years	440,000 votes
6 years	528,000 votes

Four times the regular number of votes will also be given on second payment subscriptions.

Four times the regular number of votes will also be given on the 10,000 extra votes given for NEWBORN.

SECOND PAYMENT SUBSCRIPTIONS

If you have worked your territory thoroughly, and do not know where to obtain subscriptions, why not call on the surrounding towns, or see the farmers in the rural districts? Or if you are not in a position to get out of your town, why not try to get second payments from the subscribers who have given you short term subscriptions? You can gain many votes this way. For instance: Suppose Mr. A. gave you a six-months' subscription, the