

We are:

- integrating the New Approach principles into performance agreements signed by Heads of Mission and Trade Program Managers, in cooperation with Geographic and Human Resource Branches

Leader: John Gero

Starting: April, 2001

- reviewing criteria for allocating and spending international business development budgets (PIBD) to ensure that they are consistent with New Approach principles, in cooperation with Geographic and Corporate Services Branches

Leader: Brian Oak, Policy and Strategic Planning Division

Starting: Summer, 2000

- participating in Corporate Services Branch audits of key trade posts

Leader: Peter MacArthur, Overseas Operations Division

Starting: Summer, 2000

We will:

- continue to involve senior management in the implementation of the New Approach, in cooperation with posts and Geographic Branches

Leader: John Gero

Starting: Fall, 2001

- promote vigorously New Approach principles to Heads of Mission, Trade Program Managers, Geographic Branches, Trade Branch and the domestic Team Canada Inc business service network

Leader: Ken Sunquist, TCS Overseas Programs and Services

Starting: October, 2001