

ANNEX IV: CANADIAN DEFENCE INDUSTRY

Market Segment	Direct Defence Jobs		Total Jobs (1)			Percent Change 96 to 98
	1996	1998	1996	1998	Change 96 to 98	
Domestic Defence	19,161	16,151	33,532	28,264	- 5,268	- 15.7
US Defence	5,915	5,482	10,351	9,594	- 763	- 7.3
Rest-of-World Defence	3,625	3,702	6,344	6,478	+ 134	+ 2.1
Total Defence Jobs	28,701	25,355	50,227	44,366	- 5,861	- 11.7

Market Segment	1996	1998
Number of firms with defence revenues of \$100K or more from the Canadian defence market	1372	1220
Number of firms with defence revenues of \$100K or more from the US defense market	210	178
Number of firms with defence revenues of \$100K or more from the Rest-of-World defence market	102	92

Defence Revenues			
Market Segment	1996	1998	Per Cent Change
Domestic Defence	\$ 3,758,251,545	\$3,210,524,001	- 14.6
US Defence	996,322,590	1,067,125,477	+ 7.1
Rest-of-World Defence	797,814,090	850,815,862	+6.6
Total Defence Revenues	\$5,552,388,255	\$5,128,465,340	- 7.6

Source: Bernie Grover. Canadian Defence Industry 1999: A Statistical Overview of the Canadian Defence Industry (Canadian Defence Industries Association, December 1999).