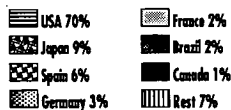
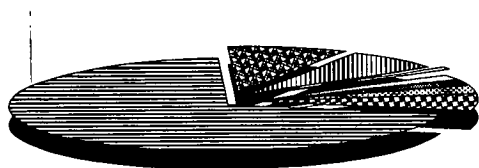


Productos Eléctricos Comerciales	control panels and substations
Productos Eléctricos ELMEX	knife switches, substations and control panels
Productos Eléctricos y Electrónicos	fuse holders and insulators
Prolec	mobile substations, insulators and distribution transformers
Relevadores Magnéticos	magnetic relays, connectors and energy saving equipment
Schrack Mexicana	electromagnetic relays
Siemens	connectors, insulators, control panels, switches, relays, motors, substations and transformers
Square D	magnetic, vacuum and hand starters, relays, control panels, transformers, switches and substations
SyC Selmec	fuses, knife switches and all types of insulators
Tragesa	transformers
Transformadores y Tecnología	transformers
Unimega	induction motors, CD motors and CA generators
Viggers Hermanos	transformers
Voltran	transformers

Source: United States Department of Commerce.

### ELECTRICAL POWER GENERATION AND DISTRIBUTION EQUIPMENT — MEXICAN IMPORT SHARES, 1993



Source: Government of Mexico import data and Statistics Canada World Trade Database.

## FOREIGN COMPETITORS

In 1993, import penetration in the market for electricity generation, distribution and transmission equipment was about 62 percent, according to United States Department of Commerce (USDOC) estimates.

The U.S. claimed 70 percent of the import market, followed by Japan and Spain with 9 percent and 6 percent, respectively. Other important competitors include Germany, France and Brazil. Canada's import market share was 1.3 percent.