

RENAISSANCE EASTERN EUROPE

4. Target Partner Organization Profile

- company name
- name of the president
- name and title of the project manager
- full address
- telephone and facsimile numbers
- company status (state enterprise, being privatized, private)
- year established
- list of parent or subsidiary company(s) and location(s)
- type of industry and area of specialization
- relevant history of the company
- annual sales
- number of employees
- current markets served
- statement on current financial viability

5. Project Objectives

- describe the objective(s) of the project -*for example: to establish a joint venture with company X in (country) to provide the following(goods) and/or (services)*
- type of federal or provincial government assistance previously received for this project

6. Study Description and Scope

- planned activities of the study
- start and completion dates of the study
- names and responsibilities of those to be involved in the study (including partner)
- planned follow-on activities

7. Total Potential Investment

	Your Company	Target Partner Organization
Budgeted Cost of Study (See Appendix 1)	\$	\$
Estimated Total Investment in the Business Relationship	\$	\$

- show evidence that your company has or can arrange financing for your share of the venture