SONOCO PRODUCTS COMPANY

Federico T. de la Chica 2-201 Ciudad Satelite 53100 Naucalpan, State of Mexico Phone: (5) 562-6210, (5) 562-9786 Fax: (5) 393-7731

Filiberto Rubio O. Vicepresident Mexico

Company Size:

Information not provided

Primary Products:

Carton and paper products

Export Levels:

Exports are considered insignificant.

Plants:

The company operates a variety of plants throughout Mexico, under the names of subsidiary companies.

Wastewater Status:

Sonoco Products is fully complying with wastewater discharge norms.

Potential Opportunities:

The company recently purchased new technology for wastewater treatment. The corporate head office in the United States is highly involved in purchases of this type.

Purchase Time Frame:

Future purchases are highly unlikely.

Additional Comments:

Little technical information was provided, other than to identify suspended solids as the single most important discharge factor. The importance of the U.S. head office cannot be sufficiently stressed; head office provides most technology and consulting services. Changes in suppliers is not likely.