

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Egypt is not simple, it often demands that you visit Egypt, learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters must develop a network of contacts on the Egyptian side and establish close working relationships with several key individuals. *In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by Egyptian importers and authorities.* The Post in Cairo has identified numerous prospective Egyptian agents and importers listed below who are interested in being contacted concerning Canadian frozen fish. Canadian seafood exporters should be aware the Egyptian market is becoming increasingly liberalized and future opportunities may depend on contacts made and developed over the next few years in Egypt.

3MS

Cairo

Contact: Mr. Hassan M. Said

Telex: 20319 MS UN

Fax: 356-1791

EDFINA

Alexandria

Contact: Mr. Adel El Samahy

Telex: 54076 EDFI UN

EL-NAGGAR COMPANY

Alexandria

Contact: Mr. Moustafa El-Naggar

Telex: 54725 CCA UN

Fax: 808993

GEFCO TRADING COMPANY

Cairo

Contact: Mr. Geoffy Bishara

Telex: GEFCO UN

Fax: 392-7549

MAGDY MANDOUR EST.

Alexandria

Contact: Mr. Magdy Mandour

Telex: 55825 FARM UN

Fax: 381-7115

MAGICO TRADING & SERVICES

Cairo

Contact: Mr. Walid Zaher

Telex: 20161 UN

Fax: 362-1388

METTCO

Cairo

Contact: Mr. Abdel Meguid

Telex: 93802 GOODY UN

Fax: 392315

MISR ASWAN FISH PROCESSING

Cairo

Contact: Dr. Aly Abu Zeid

Telex: 93784 MSWAN UN

MISR FOREIGN TRADE COMPANY

Cairo

Contact: Mr. Mamdouh El-Masry

Telex: 92782 & 92370

NORDFROST

Cairo

Contact: Mr. Jens Buchow

Telex: 63020 NFRO UN

Fax: 360-5234

SAKR ENTERPRISES

Alexandria

Contact: Mr. Ashraf Sakr

Telex: 54333 AKRCO UN

Fax: 482-3200

VEGIFRUTEX

Contact: Mr. Mohamed El-Domiaty

Telex: 2308 & 23381

Fax: 291135