DIRECTORY PRODUCT CLASSIFICATIONS

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|--|--------------|--|------|---|------|
| Abrasives | 147 | Food/Chemicals | 252 | Paper Industry | 349 |
| Advertising Products & Services Decals, pressure sensitive labels & | 149 | food/Processing | 253 | Photographic Supplies | 354 |
| tapes, signs, display equip, name plates, promotional aids, identification products, printing equipment & supplies, etc. | | Food/Products & Services | 256 | Plastics Injection molding rotational molding | 354 |
| | | Food Service Equipment | 257 | plastic pipe fittings, fabrication, etc. | |
| Aerospace & Aviation Aircraft, accessories, components, missiles rockets, equipment, machinery, etc. | 15 1 | Furniture & Furnishings Office & home | 259 | Plumbing. Heating. Ventilation. Air Conditioning | 363 |
| Agriculture/Chemicals | 156 | Gas. Oil & Petroleum Products & Services | 261 | Pollution Products & Services Air, water, noise, sewage, industrial & consumer. | 370 |
| Agriculture/Equipment & Machinery | 157 | Sovernment | 264 | Power Transmission | 378 |
| Architects & Interior Designers | 161 | City, state, federal, schools, military, parks, etc. | | Process Equipment | 383 |
| Automotive/Aftermarket Parts, accessories, tools, equipment, chem | 164 icals | Hardware/Houseware | 267 | Pumps | 392 |
| & supplies used in repairing or improving passenger vehicles—generally sold | | Heavy Duty Truck-Trailer Equipment | 274 | • | 332 |
| to wholesalers. | | Components, OEM, aftermarket, etc | | Recreational Vehicle/Aftermarket & OEM | 397 |
| Automotive/DEM Passenger, truck, farm equipment, earth | 168 | Import-Export | 277 | Refractories | 400 |
| moving equipment, etc. | | Industrial Equipment & Machinery | 281 | Retail Consumer Products & Services | 400 |
| Beauty Salon & Barber Equipment & Supplies | 174 | Industrial Supplies Machine tools tool supplies, valves, mill supplies, etc. | 295 | Giftware, novelties, hardware, house- ware, garden, home improvement, etc. | |
| Suilding Materials & Supplies Lumber, milwork, roofing, builders' | 174 | Lubricants | 305 | Rubber Products | 405 |
| hardware, architectural specialties | | Lumber Industry | 306 | Safety, Emergency & Security Products | 410 |
| Castings & Forgings | 181 | • | 308 | Scientific Research Equipment | |
| Chemicals/Industrial | 187 | Machining Services | | & Supplies | 413 |
| Chemicals/Maintenance | 191 | Maintenance Supplies Floor care chemical cleaners, janitorial, etc | 312 | Screw Machine Products | 415 |
| Coatings Adhesives etc | 192 | Marine | 313 | Sporting Goods Supplies & Accessories | 420 |
| Computer/Hardware. Software & | | Equipment, fittings, paints, coatings, etc. | | Steel Mills & Foundries | 421 |
| Peripheral Equipment & Supplies | 195 | Material Handling | 316 | | 425 |
| Construction Equipment & Machinery | 200 | Medical Supplies & Services | 323 | Textile/Apparel Trade | 442 |
| Controls & Instrumentation | 204 | Metals/Processing.Assemblies & Products | 325 | Textile/Carpet, Drapery & Related Materials | 425 |
| Electrical/Consumer | 214 | Metals/Raw Materials | 335 | Textile/Industrial | 427 |
| Electrical/Technical & Industrial | 216 | Mining | 337 | Toys, Gifts & Novellies | 428 |
| Bectronic/Communications, Audio-Visual & Professional Products | 224 | Mobile Homes, Accessories | 340 | Transportation | 430 |
| | | & Supplies | | Tubing | 431 |
| Electronic/Components & Materials | 226 | Mursery/Florist | 341 | Utilities | 433 |
| Electronic/Consumer Products | 232 | Office Supplies & Equipment Filing & storage systems, etc. | 342 | Veterinary | 43 |
| Electronic/Technical Products | 234 | Optical Supplies | 343 | Water Treatment Equipment | 43 |
| Energy | 240 | Packaging & Plastics | 344 | & Products | |
| Fasteners | 245 | Paints & Varnishes | 347 | Welding | 44 |