

Frozen Shellfish: Mussels - Blocks; Sea Scallops; Lobster Meat - Canned; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks; Other Crab Products - Blocks

PURCHASE FROM? Argentina, Canada, Chile, Japan, South Africa, Uruguay

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Miami, Florida

COMMENTS?

"All Canada has to know is whether quality is good. If so we will pay them quickly. If it's not good quality, we won't."

COLLINS FOODS INTERNATIONAL, INC.
CHAIN RESTAURANT OPERATOR
5400 Alla Road
Los Angeles, California 90066

PHONE: 213-827-2300
FAX: 213-822-5786
TELEX: 674526
KEY CONTACT: Ms. Nydia Penaherrera, Purchasing Agent

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant."

PRESENTLY PURCHASE:

Frozen Fish: Salmon - 6 oz. Vacuum Packed

Frozen Shellfish: Lobster Meat - Tails

PURCHASE FROM? "Many countries"

HAVE OWN PRIVATE LABEL? No

BUY DIRECT? Yes

WILLING TO TRY PROCESSOR LABEL? Yes

WAREHOUSE LOCATIONS? Clackamas, Oregon; Trace and City of Industry, California; Tempe, Arizona; Indianapolis, Indiana; Chester, Pennsylvania; Orlando, Florida

COMMENTS?

"We must feel comfortable that supplier will stand behind product and any problems could be resolved. Net 30 days - negotiable on price. Consistent supply. Would prefer to see supply company facilities."

COMMODITY SALES, INC
PROCESSOR
1661 Worcester Road
Framingham, Massachusetts 01701

PHONE: 617-620-0001
FAX: 617-8750786
TELEX: 948-322
CONTACT: Mrs. Henrike Hueniken

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$20 - \$50,000,000