

TRADE TRACKING SYSTEM

87/09/18

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 1 OF FISCAL YEAR 1987

REGION : WEST EUROPE

	NUMBER	% OFFICER-TIME CANADA	LOC-ENG	TOTAL-TIME PERSON-QTR
A. EXPORT ENQUIRIES				
FROM CANADA :	6825	15.35	25.65	21.48
FROM TERRITORIES :	6735	8.56	19.25	14.70
B. VISITS TO CLIENTS IN TERRITORY VISITS :	1437	10.04	7.23	8.80
C. EXPORT PROMOTION PROJECTS & EVENTS				
FAIRS :	102	3.75	3.56	3.76
MISSIONS :	134	5.62	5.87	5.93
OTHER :	139	2.58	3.21	3.01
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED :	352	4.81	5.27	5.21
E. INVESTMENT/PROMOTION ENQUIRIES				
FROM CANADA :	325	3.22	0.72	1.95
FROM TERRITORIES :	605	5.37	4.63	5.13
F. TECHNOLOGY INFLOW PROGRAM ENGR'S FRM CANADA :	392	1.89	2.98	2.55
CONNECTIONS ARRANGED :	461	2.47	1.90	2.24
G. PARTICPT'N IN PROG-RELATED EVENTS IN CANADA :	21	1.37	0.90	1.16
H. SERVICE REQUESTS FM GOV'T SOURCES-DEA REPTS :	310	4.35	2.60	3.52
FROM OTHER GOV'T SOURCES- CONTACTS :	897	4.70	4.03	4.48
- REPORTS :	229	1.31	0.94	1.15
I. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN. :		9.89	2.43	6.09
LEAVE, PROFESSIONAL DEVELOP :		7.04	7.01	7.24
J. SERVICE TO OTHER MISSION PROGRAMS :		7.37	1.72	4.49
***** TOTALS *****		99.69	99.90	102.89

NUMBER OF BUSINESS VISITORS FROM CANADA : 1875
FROM TERRIT : 2048

NUMBER OF PEMD APPLICATIONS COMMENTED ON: 304

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 48
- LOCALLY-ENGAGED : 55