## REPUBLIC OF KOREA

With a team of 500 business professionals in 140 cities around the world, the Trade

Commissioner Service has the market knowledge you need to succeed in your target market. Our Market Research Centre and our offices abroad have prepared over 600 market studies available for free on our Web site. These studies will help you identify foreign business opportunities and learn more about your target market.

This is an overview of the market. For a more in-depth study of this market and for other studies, visit our Web site. When you are prepared to do business abroad, you can use our Web site to get in touch with our offices around the world and request personalized services electronically.

www.infoexport.gc.ca

# The Environmental Industries Market

he Republic of Korea is currently infrastructure, which was phases. Between 2000 and 2005, the Korean government plans to spend \$98 billion on environmental projects, with half this amount earmarked to build 600 environmental facilities.

### Market Overview

In response to deteriorating

environmental conditions, the Korean Ministry of Environment (MOE) announced its second fivepriorities are water quality, solid waste

Canadian companies presently supply approximately 1% of Korea's import market for environmental equipment,

developing its environmental neglected during the country's rapid economic expansion

year environmental plan. The Ministry's

management, and air quality. Korea is currently 55% short of its need for sewage treatment plants and 90% short for waste incineration plants.

while 90% of Canadian environmental firms in Korea

are involved in water and wastewater treatment. Canadian exporters face competition from Europe, the United States and Japan.

#### Air Quality

Volatile organic compounds (VOC) and urban ozone are the main air quality concerns, although higher

Korean Environmental Market (estimated), 2000-2003 (\$ millions)

Year	Air	Water/Soil	Waste	Others	Total	Change
2000	1,836	5,735	4,172	351	12,094	
2001	2,168	6,767	4,922	415	14,272	18%
2002	2,493	7,782	5,661	475	16,411	15%
2003	2,792	8,717	6,340	533	18,382	12%

Source: U.S. Department of Commerce. Korea-U.S. Environmental Business Opportunities, April 3, 2000.

Water Quality

Water quality is especially critical because of the deterioration of drinking water sources for some major cities, including Seoul. The MOE plans to bring the wastewater treatment ratio up to 80% by 2005 (from 70% in 2000). To reach this goal, close to \$22 billion will be spent on water quality projects, including the construction of 320 wastewater treatment plants.

Waste Management

The solid waste management issue becomes more pressing each day as existing landfill sites fill up. The government's policy is to maximize waste reduction and recycling and to favour incineration of other waste. With a 35% decrease since 1995, Korea has already achieved a high rate of municipal solid waste reduction.

environmental standards and rigorous enforcement have resulted in a reduction in air pollution in Korea's major cities. While industrial facilities used to be the primary contributors to air pollution, increasingly strict regulations have led to a reduction

in pollutants. Automobiles are now the principle source of urban air pollution.

**Opportunities** 

Korea has liberalized its rules regarding foreign investment in environmental infrastructure. Opportunities may arise in this sector for Canadian engineering companies that have good access to capital and technology. Specific

opportunities for Canadian environmental technologies exist in the following areas:

MARKET RESEARCH CENTRE

Over 600 market reports in 25 sectors available at:

www.infoexport.gc.ca

- dioxin-free municipal waste incinerators
- advanced wastewater treatment technologies
- landfill gas treatment/ re-utilization technologies
- VOC control technologies
- soil decontamination technologies
- oil-spill response equipment/ technologies

#### See Potential?

To learn more about this market, read The Environmental Industries Market in Korea, prepared by the Market Research Centre of the Trade Commissioner Service. This report and hundreds of others are available on-line at www.infoexport.gc.ca



HELPING YOU LEARN FROM EXPERIENCE. OURS.

THE CANADIAN TRADE COMMISSIONER SERVICE



- Local Company Information Visit Information
- Face-to-face Briefing
- Troubleshooting

Key Contacts Search

See insert for your Environmental Industries' contacts in the Asia Pacific region.