

APPENDIX No. 6

That is the point, that is that they are not to sell to either consumers or contractors. You will understand what I mean by that, I mean they can sell if they want to but it is purely a matter of personal opinion as to what are proper business methods.

'3. The association has no control over the manufacturers in the matter of making sales. They can sell to members of the association, non-members for independent yards doing business and who get their supplies as freely as members do. Or they can sell to contractors or consumers, it is purely a matter of personal opinion as to what method of doing business they consider the proper one. The principle of selling to dealers only is generally regarded by the manufacturers of lumber as by manufacturers in other lines, as the proper one, and, I think, is generally adhered to.'

'The consumer of lumber has no cause to complain as it pays fewer profits than any other manufactured article, I can call to mind; only the dealer intervening between the manufacturer and himself, while in the case of sugar, tobacco, &c., there is the grower, the manufacturer, the manufacturer's agent, the wholesale merchant and the retail merchant.

'While, as stated before the association does not attempt to control its members regarding from whom they shall buy, still, I am free to say that personally and quite apart from any association affiliations, I would not buy from a manufacturer whom I knew to have sold to a contractor or a consumer, except where his mill was located, if I could procure my requirements from any one else and I believe that retail dealers generally, whether association members or not, are largely governed by the same principle.

'Your committee will therefore see that the Western Retail Lumbermen's Association does not, nor has it the power to exercise the control over the trade which public opinion, encouraged by selfish interests, both political and personal, has given it credit for, and I submit that if it did, the isolated instances of extortion would occur less frequently, if at all. This phase of the situation is entitled to some consideration.'

Now I really think that is the only possible solution.

By the Chairman :

Q. We have that now and it is of no use?—A. That is a difference of opinion.

Mr. HERRON.—I think that your theory might work out if you could change human nature but that theory would not be practicable in any other way.

Mr. LANCASTER.—Or if you had a government official president of your association to see that you did regulate prices down as well as up?—A. Well that would be all right.

Mr. SLOAN.—I move that Mr. Sprague, and also Mr. Cockburn be discharged from further attendance.

Mr. T. A. BURROWS, M.P., sworn.

By the Chairman :

Q. Do you want to make any statement to the committee?—A. The only statement I want to make is this: Some members of the committee stated to me that letters had been received here charging that my firm refused to sell to any person outside of a retail lumber association.

By Mr. Lancaster :

Q. What is the name of your firm?—A. T. A. Burrows.

By the Chairman :

Q. But what is the firm's name?—A. Well, T. A. Burrows. I am interested in two firms, T. A. Burrows and the Northern Lumber Company. The charge was that my