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**BUILDING INTERCULTURAL PARTNERSHIPS**

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# **Working with a Chinese Partner**

A Guide to Establish Effective  
Cross-Cultural Communication  
and Working Relationships in China

IN - COUNTRY  
ORIENTATION  
PROGRAM  
(ICOP)

**BEIJING,  
CHINA**

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CENTRE FOR INTERCULTURAL TRAINING (CIT)  
CANADIAN INTERNATIONAL DEVELOPMENT AGENCY (CIDA)

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