

WHERE DO YOU FIT IN THAT PICTURE?

- I now come to the question of how you might reflect this context abroad and how you might insert yourselves into the process.
- As heads of mission, you will be managers of people:
 - You will be at the frontline and most of our resources will be in your hands, both Canada based and locally engaged (they now represent the majority of our staff).
 - This requires leadership, ethics and sensitivity to people. You will not be effective if your team does not work well together, and if morale is not high at your mission.
- As heads of mission, you will also be policy developers and strategists:
 - We count on you to tell us how best to pursue our interests in your countries of accreditation: we will need your advice on tactics to use, opportunities to seize and mistakes to avoid.
 - We will also count on your support for Canada's corporate goals as they may be developed: your contribution (reflexions and expertise) to the wider strategies and objectives of the Department and the government will be welcome.