

IDDEA, SA DE CV

Calle 2 #2371, Zona Industrial
44940 Guadalajara, Jalisco
Phone: (3) 610-1794, (3) 610-1795
Fax: (3) 612-5360

Manuel Alvarez Martinez
General Manager

Company Size:
Annual Sales: \$US 3.0 million
110 employees

Primary Products:
Automobile spare parts.

Export Levels:
Approximately 10%

Plants:
The only plant is located at the above address.

Wastewater Status:
Not currently complying with wastewater norms.

Potential Opportunities:
The company is currently searching for a supplier of equipment that will reduce heavy metals and suspended solids from wastewater emissions. Required capacity is approximately 200m³/month. The technology must be particularly effective at eliminating high levels of chromium.

Purchase Time Frame:
Within one year.

Additional Comments:
Financing will be key in any contract with Iddea.

BUNDY MEXICO PEMSA

Via José López Portillo 8-A
54940 Tultitlán, State of Mexico
Phone: (5) 310-8878

Guillermo Camino
Manager, Technical Development

Company Size:
250 employees

Primary Products:
Metal tubing primarily used in automobile braking and gasoline systems.

Export Levels:
10%

Plants:
The company has one plant, located at the above address.

Wastewater Status:
Information not provided.

Potential Opportunities:
The company already has a wastewater treatment plant operating at the production location. However, decision makers are interested in purchasing a system that will assist in the overall reduction of discharge levels. Interest in such a system is a result of a new (to be implemented in 1994) requirement to pay for (even) non-toxic water discharges into the municipal system. Water recycling is expected to be an integral part of any solution to this problem. Approximate required capacity is 2.5 litres per second.

Purchase Time Frame:
Within one year.

Additional Comments:
Discharges from the production process are characterized by either high acidity or high alkalinity. Significant levels of toxic suspended solids are also registered (zinc, cadmium, and hexavalent chromium). The current plant (in-house) treats these effluent chemically. The treated water is then discharged to the municipal water network.