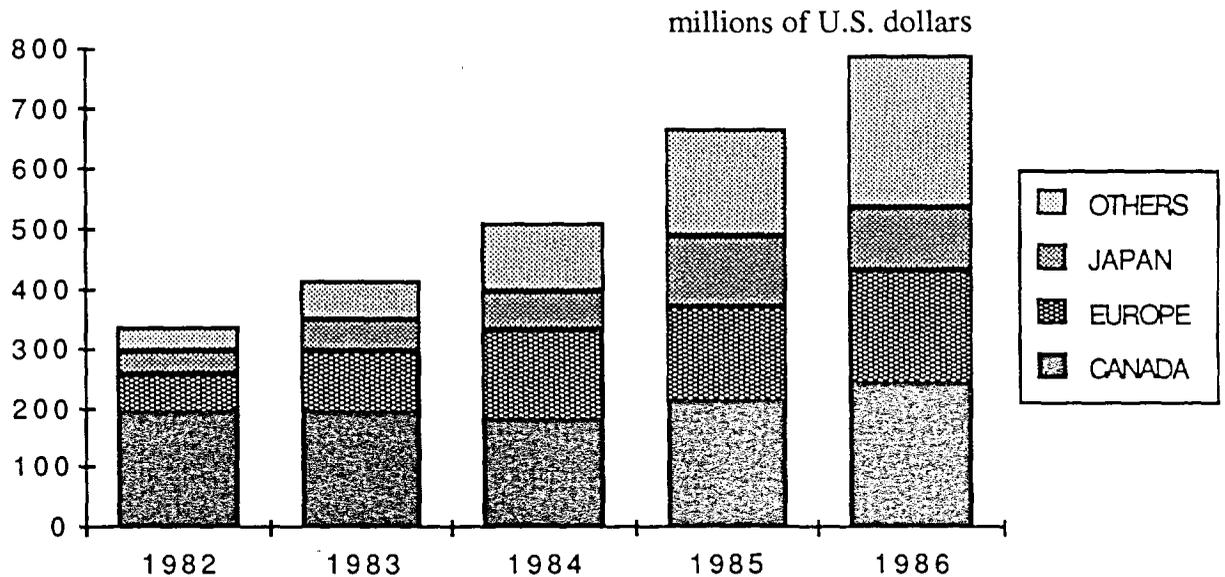


CHART 1
TOTAL U.S. IMPORTS OF SELECTED FISH PRODUCTS



In fact, the majority of the growth in imports for the period in question has been achieved by countries such as Thailand, China and the Philippines and this trend can be attributed to two factors. First, the devaluation of the U.S. dollar has had little impact on the price of relatively inexpensive imports from these nations. Secondly, for some of the categories, further growth in landings by Canadian fisheries is constrained by a limited fish stock, therefore allowing these other countries an opportunity to satisfy excess demand. Despite these trends, 1987 shipment estimates are reassuring for Canadian exporters. Canada is estimated to be supplying 34% of the \$780 million import market for these products, up from 28% the previous year.

Charts illustrating the value of U.S. imports of each of the seven chosen Schedule A product groups are presented in Appendix 5. As the charts demonstrate, Canadian exports of flatfish and scallops have been declining. Again, this can be explained by a decline or stabilization in landings of flatfish and scallops. It is expected that further increases in landings of these two Schedule A products are unlikely, as fish stocks are at their limit. As exports of flatfish and scallops obviously rely on the size and existing utilization of the fishery stock, there is limited potential for increasing