

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 1ST QUARTER OF 1986 (861)

Summary for POST: None

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (8)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
from Canada	11.0	0.	19.0	0.	0.71	200 (Enquiries)
from Territory	4.0	0.	10.0	0.	0.32	141 (Enquiries)
B. Export Promotion Projects and Events	5.0	0.	4.0	0.	0.23	5 (Projects/Events)
C. Other Trade Development Activities	3.3	0.	2.0	0.	0.14	
D. Promotional Projects	12.0	0.	12.5	0.	0.61	27 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada						
from Canada	10.0	0.	0.5	0.	0.31	20 (Enquiries)
from Territory	11.7	0.	6.5	0.	0.48	30 (Enquiries)
F. Service to Government						
External Affairs	11.0	0.	13.0	0.	0.59	36 (Reports)
NGOs, Provinces, ETC	17.0	0.	18.0	0.	0.87	22 (Contacts)
G. Administration						
Program Management	5.0	0.	1.0	0.	0.17	
Leave, Professional Dev.	2.3	0.	5.0	0.	0.17	
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Total TID Program	92.3	0.	91.5	0.	4.60	
H. Other Programs	7.7	0.	8.5	0.	0.48	

Trade Officers: 5

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent