

## Trade update

**BG Checo International** of Montreal, Quebec has signed a \$40-million contract to design and supervise the construction of a 224-kilometre, 138-kilovolt power transmission line in Peru. The contract also involves training local personnel to operate the system.

**Canadian International Project Managers (CIPM-Yangtze)**, a consortium composed of Lavalin, SNC, Acres, Hydro-Quebec and B.C. Hydro International, will receive \$1.6 million from the Canadian International Development Agency and the Department of External Affairs to undertake a prefeasibility study of a hydroelectric project in Hubei, China. Four major aspects will be studied: the second stage cofferdam (a temporary dam to permit study of the river bed); preliminary selection of construction equipment; management and organization of the project; and the switching and converter stations.

**The Economic Development Corporation (EDC)** is introducing three new insurance services for Canadian exporters. The first, a new user-friendly insurance service designed to protect small exporters against non-payment by buyers in the US, was introduced on October 1. The EDC will also introduce a new service for larger exporters to the US featuring lower premiums and deductibles, and a new service for exporters of bulk agricultural products.

**Griffith Oil Tool Limited** of Edmonton, Alberta and Site Oil Tools Limited of Calgary have been awarded three contracts valued at \$278 229 (Cdn) by the Canadian Commercial Corporation to supply equipment to the Hungarian Trading Company of Machines and Equipment for the Chemical Industry. Under the contracts, Griffith will supply down-hole shock tools and drop-in check valves and Site Oil will supply down-hole completion tools.

**Sklar-Peppler**, a fine-furniture maker in Hanover, Ontario has reached an agreement to have two skilled artisans from China design and decorate furniture for the company. Sklar will have world-wide sales rights for the furniture which is expected to retail at \$800 to \$3 000 per item.

## News briefs

**Secretary of State for External Affairs** Joe Clark and Hungary's Deputy Prime Minister Jozsef Marjai met in Vancouver on October 23 to discuss major issues of East-West relations as well as international economic questions. Mr. Marjai's tour of Canada, October 19-31, focused largely on commercial matters and included a meeting with Minister for International Trade James Kelleher in Ottawa as well as stops in Edmonton, Calgary, Toronto, Montreal and Quebec City.

**Minister for External Relations** Monique Vézina has announced \$3.75 million in aid for use in the priority areas of health, housing and education, to assist Mexico with reconstruction following the two earthquakes suffered there. The three largest projects are: \$1 million for reconstruction and equipment for the National College for Technical

## Mr. Trudeau honoured



*Prime Minister Brian Mulroney (left) with former Prime Minister Pierre Trudeau at the Order of Canada awards ceremony on October 30. Mr. Trudeau was invested as a Companion of the Order of Canada for his accomplishments as a lawyer, professor, author and defender of human rights, as well as his contributions as prime minister. Others invested as companions were: S. Robert Blair, president and chief executive officer of NOVA, an Alberta corporation; Celia Franca, founder and artistic director of the National Ballet of Canada; and Roland Ritchie former justice of the Supreme Court of Canada. Seventy other Canadians became officers and members of the Order during the ceremony.*

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and Professional Education; \$1 million for housing and community services being carried out by Mexican community organizations and Canadian voluntary organizations; and \$1 million to support a UNICEF public health and potable water project in the state of Guerrero. The total Canadian aid package to Mexico now stands at \$5 million.

**The Brazil-Canada Chamber** of Commerce and the Instituto de Desenvolvimento de Minas Gerais (INDI), signed an industrial co-operation agreement in Brazil September 24. The agreement provides the framework for close co-operation between the Chamber and INDI in developing joint ventures and other types of transfer of technology arrangements between Canadian and Minas Gerais companies.

**Danford G. Kelley**, director of the External Strategies Branch of Environment Canada's Environmental Protection Service, has been awarded the prestigious S. Griswold Award for outstanding work in the field of air pollution control. Dr. Kelley is the first Canadian to receive the award which is presented annually by the Air Pollution Control Association, the largest international association to address air pollution control issues.

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