

SOME RECENT SALES.

Many dry goods men attended the sale of the stock damaged by fire of Robert Darling & Co., amounting to \$50,000 which was sold at Suckling's, Toronto, on the 5th. Eight hundred dollars' worth of goods in bond, belonging to the estate of A. R. Thompson, was sold to T. A. Garland, of Rat Portage, at 40c. on the dollar. The stock at 107 King street east, amounting to \$7,000, was sold at 42½c. on the dollar to Scott & Flater, of Chatham. The Toronto Shoe Company's stock, amounting to about \$15,000, was bought by T. H. Tol-free at 54c. and 70c. on the dollar respectively. The fancy goods stock of The Fair, of Leamington, amounting to \$850, was sold to J. T. Bailey at 22c. on the dollar. The balance of the dry goods stock of Tod & Co., Bowmanville, amounting to about \$750, was sold to A. Morell, Toronto, for 10c. on the dollar.

The salvage of the Nicholas Rooney stock was sold at Suckling's on the 12th in lots, and there was a large attendance of Hebrew merchants looking for snaps. The prices received were considered good. The dry goods stock of J. H. Cleaves, of Brantford, amounting to \$7,200, was bought by Baird Bros. at 57c. on the dollar, and the Perth stock, \$9,600, was sold to H. A. Lydon at 21c. on the dollar. Durno & Co.'s dry goods stock in Acton, amounting to \$3,000, was sold to J. N. McKendry at 33c. on the dollar. The Elmvale boot and shoe stock of Powell & Co., \$3,100, was sold to W. J. Miller at 61c. on the dollar, and the Shaw Company stock of Napanee was withdrawn. Powell & Co.'s boot and shoe stock in Barrie, amounting to \$2,800, was sold for 59c. on the dollar.

Several stocks were sold the last week in January. The stock of Brown, Waite & Co., general dry goods, Smith's Falls, \$10,316, was sold to Thos. Brown, of Colborne, for 55c on the dollar. The dry goods stock of Bowes & Co., Kingston, amounting to \$2,500, was sold to Bigelow & McCaul, of Trenton, for 70c on the dollar. The stock of general dry goods of J. W. Dale, of Mitchell, \$6,830, was bought by M. C. Dale at 65c. on the dollar.

MR. A. A. ALLAN INJURED.

Mr. A. A. Allan, the Toronto furrier, was injured last Wednesday at the corner of Homewood avenue and Carlton street by being thrown from his cutter. A barking dog nipped the horse's nose, and the startled animal dashed around the corner. The cutter was overturned, and Mr. Allan was dragged a short distance. He was taken to Dr. Oldright's office, where it was found that his shoulder had been dislocated and his head had been very severely bruised. He subsequently was taken to his own residence, where he is now satisfactorily progressing towards recovery.

SELLING REMNANTS.

Magee & Co., hatters, St. John, N.B., carry the bulk of their retail stock on rack shelves behind plate-glass fronts, instead of in the original hat boxes. Through this they contrive to never have any dead stock; and hatters find most of their dead stock is due to a hat or two neglected in one of these boxes under the counter, on a shelf, or at the bottom of a pile. Each shelf has its own sized hats on it. When there are only one or two hats of a particular style left, they are put in their proper sized shelf with other hats which they closely resemble in style. Most buyers cannot distinguish the difference, but the salesman's

experienced eye seeing a hat of a different style but same size knows it is the last one left. His great effort is to dispose of that particular hat—making it fit the buyer better than any of the newer stock. He almost always sells it.

NEW UMBRELLAS.

SOME pretty umbrellas and parasols for the spring trade are shown by Irving & Co., and one or two samples are illustrated herewith.

Parasol No. 233 is a white Japanese silk, although the same pattern is produced in fancy Kaikai, in stripes and checks of the Japanese make. The same effect is also produced in some fancy silks of the Lyons character. The effect of the frilling is to give the parasol a light and airy appearance, and it is very suitable for the probable summer's call.



No. 233 IRVING & CO.

Two illustrations presented herewith are indicative of the goods manufactured by Irving & Co. Both are tight rollers, one being a lady's and the other a gentleman's. The latter is a natural wood handle, and the former possesses a small turned silver handle. Although these goods look light, and are light, yet they possess the strength of heavier and more cumbersome goods, the reason for this being that the finest quality of material is used in their construction. The characteristic of this season's styles in the handles of ladies' parasols is their small, neat appearance.

For the millinery opening Irving and Co. have arranged for showrooms down town, and will be found in Room 28, Merchants' Building, 52 Bay street, Toronto.

SPRING NECKWEAR.

The Niagara Neckwear Company, in conjunction with the Dominion Suspender Company at Niagara Falls, are very busy, and working overtime. Their productions are a surprise to the trade, being stylish and well made, altogether different from the poorly finished old-style imported neckwear.

This business is started on a solid foundation, determined in the near future to control the bulk of the neckwear trade of Canada. Like the old D. S. Co., with its suspenders, it has three principles—neat and effective patterns, latest and exclusive styles and shapes, workmanship the highest—all in the two popular prices to retail at 25 and 50c.

