

Hamilton, January 9th, 1886.  
I have had the Model Washer, which you sold me, in use about six months and it has given perfect satisfaction. It is a great saving in time and labor.

MRS. MARTIN, 13 John St. North.

Battleford, N.W.T., 3rd January, 1886.

Dear Sir,—Enclosed please find four dollars, for which send me one Improved Model Washer and Bleacher. I saw your advertisement in *Toronto Truth*, and wishing to make a lady a present, thought that nothing could make life easier for a Northwest housekeeper than an easy method of washing. The nearest express office is Swift Current, send via that place.

Yours, etc.,  
Sgt.-Major, J. H. LAKE,  
N. W. M. Police, Battleford.

Huntly, March 13th, 1886.

DEAR SIR,—I write you to day to ask you if you have any agents appointed for the Township of Huntly. I have purchased from John Vance, agent of Fitzroy, five of your Model Washers and Bleachers for myself and friends. I never saw such a success or labor saving machine, they are giving the best of satisfaction so far. We have not heard or seen any agent for Huntly. Therefore I want you to oblige me by giving me the Agency for the Township of Huntly. Also I want you to send me the wholesale prices by the dozen by return of mail. On receiving your answer I will send for two dozen to start with. I mean to buy for cash on delivery. I can dispose of them almost in almost every house, I think.

Yours respectfully,  
THOMAS H. ARMSTRONG,  
Kiaburn.

Oromocto, N. B., March 16th, 1886.

Dear Sir,—After using your Improved Washer for nearly a year and found it to give satisfaction, I have decided to canvas for it. I wrote you for agent's terms some time ago. Please mail me 25 of your circulars, which you supply to agents for house distribution, at \$2.50 per thousand copies.

And oblige, yours &c.,  
L. McLEAN, P.M.

Trowbridge, March 30th, 1886.

Dear Sir,—The reason I did not write you last month was partly on account of the severe weather and the bad state of the roads, and partly from a scarcity of money with the farmers. This is a new country, and with poor crops and low prices this year, we feel the hard times. So you see it is hard to drive a bargain with the men, but the women are bound to have the machine, so I have about four dozen orders to be delivered the latter part of May and June. So you see if I can't send you an order every month, I feel satisfied I can more than average it the year round. I can send you a number of testimonials from our most influential citizens if they would do you any service.

Yours truly,  
FLETCHER COZENS.

Trowbridge, June 5th, 1886.

Sir,—Will you please send one half dozen machines to Mr J Borter, Atwood Station. He is selling for me. Send them at once and oblige,

Yours truly,  
FLETCHER COZENS.

St. Marys, April 1st, 1886.

Dear Sir,—I am in a hurry for four more Washers. The people are beginning to find out they are a good thing, and by proper handling and showing the people how to successfully operate it, it can't fail to become increasingly popular. I will send for larger numbers as soon as money becomes a little more plentiful. A good number have been enquiring for wringers and I shall be able to dispose of a good number as soon as farmers begin to spend a little money for these necessities, but shall as far as possible sell them both together. You will please send me four more Washers, C.O.D., by express, to Shakespeare. Yours truly,

H. BRINSMEAD.

St. Marys, April 20th, 1886.

Dear Sir,—I am still pushing the sale of the Washer. The more I sell the more there are that want them. I take pains to show people how to work them satisfactorily, and the people here are more than ever delighted with them. I don't know when I shall be through with Shakespeare, but shall try and supply every family with a Washer. You will please send me six more Washers

C.O.D., to Shakespeare, and things look as though I should sell five or six dozen more. Hoping to be able to do so,

I remain, yours truly,  
H. BRINSMEAD.

Paris, April 9th, 1886.

Dear Sir,—I wrote you some time ago about your terms for selling your Washer, and got two of them. People objected to them upon the ground that they had not been tried here, so I thought it better to give mine a thorough trial. I have done so and can recommend them. I would like therefore if you will send me the remainder of the dozen and give me the agency of the town of Paris and vicinity.

Yours truly,  
MRS. DADSON.

Saint John, N.B., April 13th, 1886.

Dear Sir,—I have seen your Improved Model Washer and Bleacher and consider it the best washer in every respect I have ever seen. Now what I want to know is have you any agent for New Brunswick and if not do you wish one. What are your best terms to agents.

I do not wish the agency for myself, as I am working at bookkeeping for the firm, but wish to procure it for my brother, who, if the terms are satisfactory, I am sure will make a first class man in every respect to handle your patent. Kindly answer by return mail all particulars and oblige, yours truly,

SAM. RICHY.

St. Mary's, April 29th, 1886.

Sir.—We like the washing machine as well as ever. It is worth its weight in gold.

Yours truly,  
D. C. BROWN.

Mosside, April 26th, 1886.

Dear Sir,—To-day we have given your washer a trial. My wife and daughter are well pleased with it. There is no doubt it requires a good brisk fire to make it work. My daughter has washed a very large washing and did not commence until after nine o'clock and had it all done and dinner ready at noon, which is a very unusual thing for a large family as we have. They think it is just the thing for every family to have. If you choose I will endeavor to act as your agent for this township. My wife has just come into my office to tell me that this is two weeks washing for the trial on account of lack of soft water. She thinks for an ordinary washing it can be done in two hours, you may expect to hear soon from me.

Yours truly,  
JAMES McCABE.

Mosside, June 11th, 1886.

Dear Sir,—I have been trying to introduce your washer in a few places. Was out to-day and had my wife with me and gave a trial washing at an Hotel which gave perfect satisfaction. I called in several times to see it at work. They all appear to be well pleased with it. I think there will be no trouble in selling six of them in that place, you can send me up next week half a dozen of them for a trial. My next order will be large. It takes some little while to introduce them. The article looks so small people think it is nothing but a humbug. Only I am so well acquainted, they would set the dogs on me. It is very amusing to hear the various opinions given on it. One man said it was an oil lamp, another would say it was a play toy for the children. So you see the only sure way is to give a trial washing in various parts of the Township which I intend to do next week. Hoping you will send them at your earliest convenience. Direct to Newbury station as before.

Yours truly,  
JAMES McCABE.

Belleville, May 1st, 1886.

Dear Sir.—I am pegging away with the washer. Have sold some which have given excellent satisfaction, and I have many out and still leaving more to-day. I soon expect to send you another order. I have come to Belleville to live, and have taken a little store on the front street and quite near the market. Have filled my window with the washers, and intend painting several signs for it for my front. Yours, with kind regards,

RAYMOND C. ROLPH.

Amubee, May 5th, 1886.

I have seen your new Improved Washing machine, and I would like to know whether I could get the agency for the State of Michigan. I have come over for a visit, and seen your machine work, I never saw one like it in Michigan, and I would like to know whether you could send them over, or get the agency for four or five

counties, but I would like to get the agency for the State of Michigan. Please let me know what you can do with me as I will be going back as soon as I hear from you.

JOHN O. BECKER.

Corbetton, May 8th, 1886.

Dear Sir,—My wife, a week ago, bought a Model Washer and Bleacher from you and likes it very well. I should like to know your terms to agents, and if your terms are favourable I will take an agency for Molancthon and Proton, and give it a thorough trial. Please let me know right away, as I should like to start at once.

Yours truly,  
MARK WILLIAMS.

Belriel, Que., May 14th, 1886.

Dear Sir.—I have just commenced to sell the Washer, people would not trust at first in its good qualities, but now I think I will place the washer more easily, I did not dare to send the money right away, because you might have changed your address. If you trust me send at once half a dozen of the washers, they are anxious to get them. I will send the money for the half dozen as soon as arrived, or, if you don't like to send them write as soon as possible, and I will send the money right away. I would take a dozen of the washers if I could spare the money now, and I know you don't give credit. In three weeks you would get the payment for the dozen. If there is any change in the method of washing please inform me.

Yours truly,  
SERENNE CHAGNOW,

Kinmount, May 10th, 1886.

Dear Sir,—Allow me to write you a few lines in reference to your improved Model Washer and Bleacher. My wife can do good washing with it, and says she would not be without it for twice the sum we paid for it. The people here maintain it would not do its work satisfactorily and consequently would not buy, although I have done trial washing to our satisfaction. Some say it takes too hot a fire and too much water. We have lent our washer to the neighbors around here, and they say they like it very much, and intend buying, but money is hard to get around here, and that has all to do with it. I feel quite sure they will sell if times gets little better. If you wish I will act as agent for you in this vicinity. I here inclose three dollars to pay for washers and bleachers. Please forward by return of mail,

Yours very respectfully,  
JAMES DAWSON.

Fallbrook, Ont., June 14th, 1886.

Dear Sir,—Enclosed please find forty dollars and fifty cents, for which you will please send to me at once one dozen of your Improved Model Washers and Bleachers, and also a half dozen Clothes Wringers. Please pack them carefully so they will not get damaged in shipping. Send them so I will get them not later than June 21st as I have to deliver them at that date. Send five Washers and two Wringers to Archibald E. Bain, Snow Road Station, on the line of the K. & P. R. R., and send seven Washers and four Wringers to Archibald E. Bain, Flower Station, on the line of the K. & P. R. R. Send me half a dozen Yankee Dish Cloths to Flower Station, on the K. & P. R. R. If you would furnish me with Washers and Wringers and wait until I sold them for your pay, I would devote all my time in selling your Washer and Wringer. I have not got money enough to run the business to good advantage, and if you would let me have them until such time as I would get money out of them to pay for them I could do pretty well. I remain yours with respect,

ARCHIBALD E. BAIN.

Fallbrook, May 7th, 1886.

Dear Sir,—Enclosed please find three dollars, for which please send me one of your Improved Model Washers and Bleachers. You can send it to Fallbrook, Ont., and I will pay the expenses of shipping. If your Washer sells well I intend making a business of it. Please let me know what township I shall have, or if I can have two. Please send immediately.

I remain yours with respect,  
ARCHIBALD E. BAIN.

Fallbrook, April 24th, 1886.

Dear Sir,—As I have been hearing something about your Improved Model Washer and Bleacher. I was just thinking that perhaps I might take an agency from you. I would like to take this county for my territory. Please send me your best terms to agents, and oblige,  
Yours very respectfully, ARCHIBALD E. BAIN.