

**ENGINEER LEONARD COUTTS
KILLED IN WOODSTOCK YARDS**

**G. T. R. Driver, of York Street, This City, Killed While
Preparing To Go Out With a Train—
Well-Known in London.**

A special to The Advertiser from Woodstock says: "Leonard Coutts, of London, a Grand Trunk engineer, was found by section men early this morning lying dead on the G. T. R. tracks here, just west of the station. His body was horribly mangled and frozen stiff, showing that it had been exposed for hours.

"The fragments of the man's body were picked up with a shovel and were removed to Field's undertaking parlors. An inquest will be held. "Coutts was a man of about 27, and unmarried.

"He was a good workman, faithful and steady, and had been with the Grand Trunk six or seven years.

ENGINE GAVE OUT.

For two years he ran a yard engine here, and last October was given regular freight runs between Smith and Fort Erie.

"Yesterday when Coutts reached Woodstock with his train the engine gave out, and Coutts was ordered to proceed to London in the evening with another train. He was around the station all day.

INSTANTLY KILLED.

"In the evening he was working at his engine at the west end of the yards, when No. 25, westbound passenger accommodation, went out shortly after 10 o'clock.

"It is thought that he was in the way of the engine, and was struck and instantly killed by this train.

"Then the freight went out pulling his engine with it, light, and if his absence was noted nothing apparently was thought of it."

INVESTIGATION TO BE HELD.

Superintendent Nixon stated to The Advertiser this morning that an investigation into the cause of the death of Mr. Coutts would be held this evening.

The young man was about 27 years old and had been on the Grand Trunk for about ten years.

He was well-known by all the railroadmen, and was very popular with them.

His father, Mr. T. H. Coutts, of 462 York street, is one of the oldest and best-known engineers on the Grand Trunk.

The news of the accident did not reach the family until shortly before noon, and caused the most intense grief.

As no details have been ascertained yet, it is impossible to account for the accident. The late Mr. Coutts resided with his parents.

**Impressive Services at Induction
Of Rev. Mr. Inkster Into First Church**

**Banquet Tendered New Pastor
and Presbytery—Address
By Mr. Inkster.**

Most impressive were the induction services at the First Presbyterian Church yesterday afternoon, when Rev. John Gibson Inkster, B. A., was formally installed pastor of that church.

Rev. Isaac H. Macdonald, Ph. D., moderator of the London Presbytery, presided, and there was a large attendance of the members of the presbytery, both lay and clerical.

The congregation was also well represented.

The sermon, by Rev. W. L. Nichol, B.A., Nelles' Corner, who delivered a thoughtful sermon on "The Kingdom of God."

Mr. Nichol dealt with the theme historically, showing the development of the idea of the kingdom, from the time of the Jews of old. That kingdom was to be an earthly kingdom, rivaling in splendor and magnificence the great kingdoms of earlier days.

When Christ came, the Jews fondly hoped that he had come to set up that kingdom, and deliver them from the domination of the hated Romans. But he taught them that his kingdom was not an earthly kingdom, not a kingdom of war, but a kingdom of peace—one that would embrace all.

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**Shah Escapes Death By Bomb
Three Outriders Blown To Bits**

**Attempt To Assassinate Persian
Monarch in Streets of
Teheran.**

Teheran, Persia, Feb. 28.—An attempt was made in this city this afternoon to assassinate the Shah of Persia by a bomb. His majesty was not hurt. Three of the outriders who were accompanying him at the time were killed.

The Shah owes his escape to the precautions taken to protect him from just such an attempt as was made this afternoon. He was on his way to a nearby town, where he intended to pass a few days. The procession

had left the palace and was traversing a narrow street, when the two bombs were hurled at it from the roof of a house. One exploded in the air, but the other struck the ground near the Shah's automobile. This missile killed the three outriders, wounded the chauffeur and a score of bystanders, and shattered the vehicle. The Shah, however, was not in his automobile, having taken the precaution to send the motor car on ahead, and ride himself in a carriage further in the rear of the procession. The motor car was a closed one, and it was thought that the sovereign was inside.

The house from which the bombs were thrown, and the buildings near by, were searched by the police, but no arrests were made.

Good Work Being Done, Says Chief

In commenting on the work of the police and License Inspector Galpin, who are working together in an effort to rid the city of an undesirable class of permanent drunks, Chief Williams told The Advertiser this morning that the work is being done most satisfactorily, and that the amount of money derived from people who break the liquor bylaws and the regulations of

the Indian list, is now more than \$250.

Besides this there are now over 70 names on the Indian list, and many of the rowdy drunks who formerly made King street their haunts, have disappeared.

The chief is well satisfied with the work the men are doing in watching the hotels so closely.

Two Chicken Thieves Pleaded Guilty

George Borland and John Hopper, the "wholesale" chicken thieves, appeared before Judge Elliott in the county judges' criminal court, this morning and pleaded guilty to three separate charges of theft.

A charge of breaking into and taking away was withdrawn, when the prisoners pleaded guilty to the theft, and not guilty to the other charges.

They were remanded until tomorrow, when they will appear for sentence.

Mr. J. F. Pauls appeared on behalf of Borland and Hopper.

The Stealing.

The thefts with which the pair were charged, comprised some twenty-seven chickens from Mr. Arthur Cor-saut, of London Township; an almost equally large number of fowls from a neighbor of Mr. Cor-saut's, Mr. Wm. Wilson, and some pieces of harness from the barn of Mr. John Tennent, of Hyde Park.

**Firemen's Sleigh Upset at Noon
While Responding To an Alarm**

**William Cole Was Slightly In-
jured—Only a Chimney
Blaze.**

The upsetting of the supply sleigh of the central fire station, at the corner of Ridout and Dundas streets today, shortly after noon, resulted in Wm. Cole sustaining slight injuries to his back.

The sleigh was on its way to a small chimney fire at No. 9 Blackfriars street, and at the point mentioned it skidded and struck the street car track at the point of the switch, turning completely over.

As it went over the hose fell out

and Cole struck on his back on one of the nozzles.

The other firemen were uninjured. The injured man was carried into the county building, and a physician was summoned.

It was found that beyond a severe shock that the fireman had sustained no serious injuries.

The sleigh, in the meantime, had been righted and proceeded to the fire, which proved to be a very small affair, and was extinguished with practically no loss.

The other men who were in the sleigh at the time of the accident were Assistant Fire Chief Atkins, and Firemen Gilfoil and Burgess.

Fireman Cole is rather unfortunate in the matter of injuries. Only a couple of months ago he was laid up for some time with a broken foot as a result of being run over by a ladder truck.



REV. J. G. INKSTER,

New pastor of the First Presbyterian Church, who was inducted yesterday.

**TWO CASES OF
SCARLET FEVER**

**And One Case of Diphtheria Reported
to Medical Officer Hutchinson.**

"There are two cases of scarlet fever and one of diphtheria in the city at present," said Medical Health Officer Hutchinson this morning.

"One case of fever is in South London and the other in West London. There is very little contagious disease, and not a great deal of sickness."

**PLAYED IN ORCHESTRA
CHILD OPERATED ON**

**Pathetic Story of Professor Cresswell
and His Little Girl.**

While the performance of "Diplomacy" was going on at the Grand last night, a tragedy was also going on in the breast of one man, and that man was Prof. Cresswell, leader of the orchestra.

Mr. Cresswell's only daughter was very ill with appendicitis, and she was operated on last night. She died today.

Prof. Cresswell was unable to get away from his duties as leader of the orchestra, and while the music was floating through the house his mind was distracted by the thought of his little girl's illness. At every opportunity he could be seen in the box office telephoning the hospital.

He never was so sorry for anybody in my life as I was for Mr. Cresswell. Manager Bowers said to The Advertiser, "I've heard of laughter and mirth on the stage, when death lurked near the players or their relatives, but that was the first time it came home to me."

Little Eva Cresswell, who was 13 years of age, had been ill only eight days. She was a lovely child and had very many friends.

MR. AUSTIN APPOINTED

**Assistant Postoffice Inspector of Lon-
don—Commences Duties at Once.**

Mr. John J. Austin, of Hamilton, has been appointed to succeed Mr. D. Maloney, as assistant postoffice inspector for the London district. Mr. Austin was born near Goderich, of Irish parents. He has been in the railway mail service for several years. Dr. C. T. Campbell, postoffice inspector, has been notified of Mr. Austin's appointment. Mr. Austin has recovered from his recent illness and announced today that he has accepted the position and is prepared to enter on his duties at once.

Ex-Mayor Burchell, of Glace Bay, was declared not guilty on the second of eighteen counts in an indictment for theft.

THE WEATHER.

TOMORROW—LITTLE Milder.

FORECASTS.
London, Feb. 28—S. a.m.
Today—Fair and decidedly cold.
Saturday—Mostly fair; stationary or slightly higher temperature.

Local Temperatures.
The temperatures recorded at the local observatory up to 8 o'clock this morning were: Highest, 22°; lowest, 8° above zero.

TEMPERATURES.

Stations.	8 a.m.	Min.	Weather.
Calgary	6	6	Fair
Winnipeg	10	6	Fair
Port Arthur	2	0	Cloudy
Perry Sound	4	4	Clear
Toronto	8	6	Fair
Ottawa	4	4	Snow
Montreal	14	14	Fair
Quebec	25	25	Snow
Father Point	25	25	Rain
Minus (—) means below zero.			

The first column in the above table records the temperatures at 8 o'clock this morning, and the second column records the minimum temperatures during the 24 hours previous.

WEATHER NOTES.

Depressions exist in the Lower St. Lawrence Valley and over the Northwest Pacific States, and pressure is high in the Western Provinces and the Southern States.

Heavy rain has fallen in Eastern Quebec and the Maritime Provinces, and local snowfalls have occurred from Northern British Columbia to Manitoba.

YESTERDAY'S TEMPERATURES.
Minimum and maximum temperatures: Port Simpson, 30—42; Victoria, 34—44; Vancouver, 32—47; Barkerville, 14—23; Edmonton, 12—24; Calgary, 24—32; Battleford, 6—18; Prince Albert, 2—6; Regina, 6—23; Port Arthur, 8 below—14; Perry Sound, 4—22; Toronto, 10—24; Ottawa, 12—28; Montreal, 20—34; Quebec, 25—32; St. John, 28—44; Halifax, 28—42.

**Springer Estate Heirs in Session
Seeking To Get Together Re Claims**

**Ninety Million Dollar Property
Is the Stake—An Import-
ant Gathering.**

A meeting of the heirs of the Springer estate is being held this afternoon at the City Hotel.

About 30 of those interested are at the meeting and are discussing a line of action with reference to it.

Among the number are heirs from Hamilton, Toronto, St. Thomas, Delaware and other places.

Mr. Van Ashwell, Piccadilly street, is one of those interested.

"The estate is supposed to be worth about \$90,000,000. It comprises a great deal of real estate in New England, besides other property.

A lease given for 99 years has expired, and the United States Government is attempting to get the heirs so that the property may be distributed among those entitled to it.

There are 75 direct heirs, with a considerable number of indirect heirs. An item in The Advertiser last summer brought the matter to the attention of the heirs in this district.

**ENTERTAINED LIKE PRINCES
BANQUET A BIG SUCCESS**

**Retail Grocers Dined Last Night at the Tecumseh House With
Their Friends—"Spend Your Money in London," Said
Treasurer Ryan—Some Witty Speeches.**

One of the most delightful social gatherings ever held in this city took place last night at the Tecumseh House, when about one hundred and fifty of the local retail grocers and members of the Grocers' Association from all over this district held their first annual banquet.

For years the grocers have had an enviable reputation as entertainers, and no matter whether it was a picnic or lark of any kind, as long as the grocers had the direction of it, there was sure to be fun and enjoyment such as only the men behind the counter can produce when "let loose."

NOT A DULL MOMENT.

The same jovial spirit pervaded the gathering last night, and there was not a dull moment in the whole evening, from the time the excellent banquet was served until the last song had been sung and the merry-makers broke up.

The big dining-room was very prettily decorated for the occasion, and after justice had been done to an excellent banquet, Chairman Harry Ranahan introduced the toast list of the evening, and in a short address referred to the gathering as being the first of its kind held by the Retail Grocers' Association of London.

He thought that such affairs should be encouraged, as they helped to encourage a friendly spirit among those engaged in the same line of work, and after expressing the wish that the banquet would be held again next year, called upon Col. A. M. Smith to respond to the toast of "Canada."

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No Let Up in the Three-fifths Fight

"The fight for the abolition of the three-fifths clause has only just begun," Secretary McDermond told The Advertiser this morning, on his return from Toronto. "The temperance people are not one bit daunted by the attitude of the Whitney Government, and intend to fight the matter with as much vigor as possible. It is not unlikely that the Government may try to compromise with us in the near future, and there is a rumor that they are considering the matter of offering us a fifty-five per cent majority instead of sixty. If they do, it will be that much more in our favor, but we will still fight for the abolition of any majority. The big question itself was a success in every way. All the delegates were most enthusiastic, especially the laymen, who took a far more active part in the discussions than the clergy. Another noteworthy thing was the total absence of politics. All political issues were forgotten in the common cause of temperance, and all agreed to support the temperance platform regardless of politics. Much good has certainly resulted from the meeting."

**The Psychology of Advertising
Art of Scientific Salesmanship**

**Helpful Address By Professor
Sheldon Before the Cana-
dian Club.**

At the Canadian Club luncheon today, Prof. Sheldon, of Chicago, was the guest of honor, and delivered a splendid address on "Advertising."

There was a large attendance of members of the club.

Dr. John D. Wilson, in introducing Prof. Sheldon, referred to his splendid record. He was recognized as the leading exponent of scientific salesmanship in the United States. It was indeed a great pleasure to introduce a man who stood so high in his chosen field of labor.

Prof. Sheldon, in beginning his speech, declared that he had not yet reached the top of his profession. He believed in getting to the top of the ladder and then call for more ladder. His subject would be "Advertising," a subject of great importance to the business man of today. In days gone by, businessmen did not advertise. That time had passed. No business-

man who was up-to-date failed to advertise.

What is Advertising?

The great question to be asked was what is advertising? It is salesmanship by the written method. Salesmanship was the sale of goods for profit. It meant to persuade people to buy. Scientific salesmanship was not complete unless it persuaded plenty of people to buy goods to the profit of the purchaser.

The study of psychology should be made the basis of the study of the businessman, as it is infinitely important to the advertiser.

The Four Steps.

What happens in the mind of the customer when he is making a purchase, asks the up-to-date businessman. This is what happens, declared Mr. Sheldon: The mind of the customer travels up a hill, to which there are four steps.

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**THE OPPOSITION OBSTRUCTION
FORCES ALL-NIGHT SESSION**

**Conservatives Deliberately Hold Up Country's Business
in Refusing To Pass Marine Department Item.**

THE HOUSE STILL SITTING AND NO RELIEF IN SIGHT

**French Conservative Holds Act Inexcusable and Ministers Offer
To Take Up Non-Contentious Items Without Avail—Sitting
Longest Since Battle Over Remedial Bill in 1896.**

Ottawa, Ont., Feb. 28.—The old remedial bills were brought back to memory when the citizens of Ottawa saw the flag flying from the tower of the Parliament Buildings at noon today, telling them that there was an all-night session. There have been late and early sittings since the remedial bill was under discussion in 1896, but there was no such fight as has taken place since 11:30 last night. At that hour supply was taken up. The same item is under discussion now. No progress has been made.

DELIBERATE OBSTRUCTION.

The particular item over which the trouble arose was \$50,000 in the marine estimates for policing the Hudson Bay. Three days had previously been given to debating the amount, to which no amendment was offered. It was plainly a case of obstruction, and no excuse of any kind was offered for the action of the Opposition. Information was demanded about the ministers' traveling expenses, and these returns were presented. Some 35 returns were asked from Mr. Brodeur this session, and over fifteen have been already presented, while a special staff has been engaged preparing the balance. These returns will never be read. When the item was called Mr. Foster refused to pass it. He said that he had not got all the information he wanted. Mr. Brodeur insisted that he had. The debate went on in this way, when both Sir Wilfrid Laurier and Mr. Fielding offered to take up one or two other non-contentious items in the minister's department, pass them and allow the \$50,000 to stand. This was refused, and the sitting then drifted into pure obstruction. Those on the Opposition side were Messrs. Bennett, Boyce, Monk and Daniel. Mr. Foster was leading the Opposition until 4 o'clock, and then Dr. Sproule took his place.

Sir Wilfrid left at 3 o'clock, and was back at 10. Mr. Fielding and Mr. Brodeur meanwhile held the fort. There were several speeches in French between 9 and 10 o'clock.

ONE CONSERVATIVE OBJECTS.

Mr. Paquet (Conservative) said he had no sympathy with the proceedings. He wanted the business of the country to proceed. At 10:30 o'clock Dr. Sproule moved that the committee rise and report progress. Col. Talbot shouted, "Not for the life of you!"

Mr. Blain (Peel) at 11 o'clock wanted the estimates of the department of agriculture taken up, and they would make progress.

Mr. Fisher said the Opposition was willing to pass contentious items in his department, and refused to pass non-contentious items in the marine and fisheries department. That was not fair, after the Minister of Marine and Fisheries being deliberately insulted by Mr. Foster.

Mr. Blain said that the Opposition had the precedent of the Liberals for what they were doing.

Mr. Fisher—You have the precedent of folly. When the Liberals did that they were making no progress in the country. It was a stumbling-block in the way of the Liberal party. From a party standpoint I might chuckle over what the Opposition is doing. I am sorry for them."

Dr. Sproule—All the items of the department of marine are contentious. The department is rotten.

LATER.

About 1:30 this afternoon Mr. Gervais wanted to raise a discussion on a statement made in the Senate by Senator Scott, respecting recent murders in Montreal. Deputy Speaker Macell ruled it out of order. Mr. Monk challenged the ruling, and the chair was sustained on a vote of 59 for to 23 against.

The New Pastor of the First Church

Rev. J. G. Inkster, B. A., was born in Scotland, and is a young man of much promise.

He came to this country some years ago, and became a student of Toronto University and Knox College.

He took his B. A. degree in 1896, graduating from Knox College at the same time.

He then left for Scotland, where he took a course in theology in the University of Edinburgh.

His college course was a distinguished one in all universities.

On the completion of his theological training he took a charge in Bristol, England, and ministered to one of the largest congregations in that city until a year ago, when he returned to Canada, became financial agent of the Presbyterian College in Montreal, in which work he was engaged when he was called to the First Church.

Mr. Inkster is a pulpit speaker of more than ordinary ability, and is a great organizer.

He possesses a very robust physique and in his varsity days was one of the greatest football players the varsity team has known.

Sir John Will Be at the Big Banquet

Arrangements have been completed for the board of trade banquet this evening at the Tecumseh House, and it promises to be one of the most brilliant affairs ever held in the city.

Hon. Rodolphe Lemieux, postmaster-general, arrived in the city at noon today, and is the guest of Hon. C. S. Hyman.

GOV'T GRANTS \$15,000 FOR OLYMPIC

Toronto, Feb. 28.—Word that the Dominion Government has granted the Olympic committee \$15,000 toward the Canadian teams' expenses, was \$5,000. As Ontario will likely send the received today by the C. A. A. U. from the bulk of athletes to the Olympiad, the J. P. Ross, of Ottawa, one of the chances of receiving this donation are Olympic commissioners. The local regarded as bright.

Chairman Gerry Entertained Friends

Ald. Gerry, chairman of No. 2 Committee, entertained the members of that body and the city officials at a banquet at Friend's restaurant last night.

A very excellent spread was prepared, and was thoroughly enjoyed. After dinner speeches were made by the guests, who spoke very highly of and others.